In The Matter Of:

Long, D., v.
Epic Systems Corporation

Videotape 30(b)(6) Deposition of Andrew T. Dolan February 24, 2016



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Min-U-Script® with Word Index

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		FOR THE WESTERN DISTRICT OF WISCONS		2	No. Description Identified
	LONG,	D.,		3	New Writer Expectations training material and PowerPoint presentation 91
	indivi	dually and on behalf		4	36 Review wiki 92
	or all	others similarly situated,		5	37 S&S Review wiki 94
		Plaintiff,		6	
	v.	Case No. 1	5-cv-081	7	
	EPIC S	YSTEMS CORPORATION,		8	(The original exhibits were attached to the original transcript and copies were provided to counsel.
		Defendant.		9	Exhibits 4, 5, 9, 11, 13, and 21 referred to herein were marked at the deposition of Stirling B. Martin
				10	and are attached thereto.)
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		MIDDOMARI 20/h)/C) DEPOCIATION		16	
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		ANDREW T. DOLAN		19	
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		Madison, Wisconsin		21	
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		Peggy S. Christensen, RPR Registered Professional Reporter		25	(The original deposition transcript was filed with Attorney Jason J. Knutson)
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1		INDEX		1	VIDEOTAPE 30(b)(6) DEPOSITION of ANDREW T. DOLAN,
2	Witnes	s	Pages	2	a witness of lawful age, taken on behalf of the
3	ANDREW	T. DOLAN		3	Plaintiff, wherein D. Long is Plaintiff, and Epic
4		Examination by Mr. Knutson	6	4	Systems Corporation is Defendant, pending in the
5				5	United States District Court for the Western District
6				6	of Wisconsin, pursuant to notice, before Peggy S.
7		EXHIBITS		7	Christensen, a Registered Professional Reporter and
8	No.	Description Ide	entified	8	Notary Public in and for the State of Wisconsin at
9	22	Program Content Model wiki	47	9	the offices of Habush, Habush & Rottier, S.C.,
10	23	Batch Scheduler Templates wiki	50	10	Attorneys at Law, 150 East Gilman Street, Suite 2000,
11	24	S&S Content Model wiki	51	11	in the City of Madison, County of Dane, and State of
12	25	Products and Features wiki	53	12	Wisconsin, on the 24th day of February 2016,
13	26	Processes and Tips wiki	54	13	commencing at 9:03 in the forenoon.
14	27	Title Capitalization sheet	78	14	
15	28	Grammar and Minimalism wikis	81	15	
16	29	Guide Metrics wiki	83	16	
17	30	The Writing Well wiki	84	17	APPEARANCES
18	31	Meeting Guidelines wiki	86	18	JASON J. KNUTSON and BREANNE L. SNAPP, Attorneys,
19	32	Writing for Your Audience PowerPoint presentation by Lindsay More and			for HABUSH, HABUSH & ROTTIER, S.C., Attorneys at Law, 150 East Gilman Street, Suite 2000, Madison,
20		Nikki Muenchow	87	20	Wisconsin 53703, appearing on behalf of the Plaintiff.
21	33	How Do I Know What to Work On? training document	88	21	KATELYNN M. WILLIAMS, Attorney,
22	34	Writer Boot Camp training materials,		22	222 West Washington Avenue, Suite 450, Madison,
23		Exercise 1	89	23	Wisconsin 53703, appearing on behalf of the Plaintiff.
24		(6-11-1)		24	(0
25		(Continued)		25	(Continued)
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Page 7 Page 5 APPEARANCES (Continued) 1 1 Q Okay. We're going to talk about it just for ten seconds. I'm sure your lawyer already did a good 2 NOAH A. FINKEL, Attorney, job of explaining to you what we're doing here 3 for SEYFARTH SHAW LLP, Attorneys at Law, 131 South Dearborn Street, Suite 2400, Chicago, 4 today, but I just want to go over a couple ground Illinois 60603-5577, appearing on behalf of the rules real quickly. 5 Defendant. Maybe the most important thing is that you 6 7 answer the questions today out loud. You can't KAIJA HUPITA, Attorney for EPIC SYSTEMS CORPORATION, 8 shake your head or say uh-huh or huh-uh, so you 7 1979 Milky Way, Verona, Wisconsin 53593, actually have to form words that we can all hear 9 appearing on behalf of the Defendant. and understand. If you don't, it's okay. I'll 10 just ask you to do it, because normal people talk 11 Also present: Connie Hansen, CLVS in uh-huhs and huh-uhs all the time, so don't Video Concepts, Inc. 12 (920) 787-5888 10 worry about it. 13 11 I'm going to really try not to interrupt you 14 12 and let you finish your answers. Okay? If I do 15 MS. HANSEN: Good morning. We are 13 interrupt you, just tell me I did, and I'll try to 16 on the record. My name is Connie Hansen, 14 CLVS, representing For the Record. The date 15 be quiet so you can finish. 17 is February 24th, 2016. The time is 16 18 You get to take a break whenever you want to. approximately 9:03 a.m. This deposition is 17 This isn't intended to be a marathon. So whenever 19 18 being held at Habush, Habush & Rottier you need a break, just let us know. If there is a 20 19 located at 150 East Gilman Street, Madison, Wisconsin. question pending, I'll just have you finish 20 21 The caption of the case is D. Long 21 answering it before we do that. Does that all 22 versus Epic Systems Corporation in the 22 make sense? 23 United States District Court for the Western 23 Yep. 24 A District of Wisconsin. The name of the 24 25 Q Occasionally we're going to hand you some 25 witness is Andrew Dolan. Page 6 Page 8 At this time will the attorneys identify documents to look at. Take as much time as you 1 1 themselves and the parties they represent, want to look at them and make sure you understand 2 2 and then the court reporter, Peggy them before you start answering questions about 3 3 Christensen, will swear in the witness and we them. Good? 4 4 A Yep. Sounds good. can proceed. 5 6 MR. KNUTSON: For the plaintiffs, Q All right. I want to start by just finding out 7 attorneys Jason Knutson, Breanne Snapp, and 7 who you are quickly. So why don't you tell me Katelynn Williams. 8 real briefly what your educational background is. 8 9 MR. FINKEL: And for defendant, 9 A I have a BA in English from Lawrence University, a Noah Finkel and Kaija Hupila. minor in philosophy. 10 10 11 Q Lawrence is in Appleton? 11 12 ANDREW T. DOLAN, 12 A Correct. 13 called as a witness, being first duly sworn, 13 Q Okay. Any degrees beyond that BA? testified on oath as follows: 14 14 A No. 15 15 Q Did you go to high school in Appleton? **EXAMINATION** 16 A No. 16 17 By Mr. Knutson: 17 Q Where did you go to high school? Q Good morning. Would you please say your name and 18 A Neenah. 18 **19** Q Okay. Do you live in Madison or Verona now? then spell your last name. 19 20 A Andy Dolan, D-o-l-a-n. 20 A Yes. 21 Q All right. Do you mind if I call you Andy? That's a good answer to that question. Do you 21 Q 22 A That's fine. live in Madison? 22 Q Okay. Thank you. I appreciate it. Α Andy, have you ever been deposed before? 24 Q Okay. Fair enough. Where do you work? 25 A No. **25** A Epic.

Еp	ic S	ystems Corporation			February 24, 2016
Ē		Page 9			Page 11
1	\circ	All right. How long have you worked at Epic?	1		the person that you report to, the person above
	_	11 years.	2		you?
3		What is your current job title at Epic?		Α	Currently?
4	_	We don't really have titles.		Q	•
5		Okay. Do you have a role at Epic?	5	_	Dana Apfel.
6		My role Yes.	6	Q	-
7		Okay. What is your role at Epic?	7		Technical communications.
8	_	Technical communications.	8		When did you first find out you were going to be
9		All right. Beyond the technical communications	9	~	deposed today?
10	_	role, are there any other phrases or nomenclature		Α	I don't remember exactly.
11		you use to describe what you do at Epic? For			Okay. Do you remember generally?
12		instance, are you a team lead or a group lead?			Approximately one month ago.
		Yes.			Since you found out you were going to be deposed,
		You're a team lead?	14	•	what, if anything, have you done to prepare for
		Yes.	15		your deposition?
16		Are there any other designations akin to a team		Α	What do you mean "prepare"?
17		lead that describe what you do at Epic?	17		What I mean by prepare is what actions have you
18	A	Yes.	18	_	taken that in your mind help prepare you to be
19	Q	What are those?	19		deposed today, which may include things like
20	_	TL manager.	20		reviewing documents, looking at manuals or things
21	_	-	21		at work, talking to people other than your lawyer.
22		No.	22	A	I read some tips on the internet.
23	Q	Where did you grow up?	23	Q	Okay. Tips on how to give a deposition?
24	A	Neenah.	24	A	Yeah.
25	Q	When you started at Epic, what was your role?	25	Q	Okay. I don't suppose you remember what website
		Page 10			Page 12
		XX.:			
		Writer.	1	٨	it was? No.
2	_	Were you a technical writer or was the role then			
3		just known as writer? I don't remember for sure.	3	Ų	Okay. I hope that was helpful. Did you do
		Have you held any roles at Epic other than writer	4	۸	anything else to prepare? Outside of counsel? Was that a stipulation?
6	_				Yeah. I'm going to assume that at some point
		and your current role? No.	7	Ų	you've talked to lawyers about getting ready, and
8		Did you work anywhere between obtaining your BA	8		I don't need to hear about those conversations.
9		and the time you started working at Epic?	9	Δ	Okay.
10		No.			I'm talking about anything else that you did to
		Do you hold any other degrees or certifications	11	V	get ready.
12		beyond the BA that we already talked about?		Α	I reviewed pertinent documents at the request of
13		No.	13	11	counsel.
14	_	Do you live with anybody in Madison?		Q	
15		Yes.	15		Yes.
16		I don't need their names, but who do you live	16	Q	
17	_	with?	17		· · · · · · · · · · · · · · · · · · ·
18		My wife.	18	Q	
19		Okay. Thank you. So you're here today because	19		
20		we're trying to learn a little bit more about how	20		communications role. I believe the government
21		· · ·	1		
2.1		the tech comm department in Epic actually works.	21		sort of publishes what technical communications
22		the tech comm department in Epic actually works. Have you been in that department for the past	21 22		role is generally like. They have a website.
22 23		Have you been in that department for the past	22		role is generally like. They have a website.

25 Q Who is your direct report? In other words, who is

25

are the ones that come to mind.

Page 15 Page 13 1 Q Okay. Thanks. Did you bring any of those with 1 A Last Tuesday. Or last week. you today? Q All right. Last week, we'll say. Who called that 3 A I did not. meeting, you or him or someone else? 3 4 Q Did you make notes on any of the documents that 4 A Someone else. you reviewed? 5 Q Who was that someone else? 6 A No. 6 A Kaija. 7 Q Okay. And you've already done a good job with 7 Q You mentioned some organizational documents that relate to technical communications at Epic. Are this, and I don't expect you're going to mess it 8 you able to elaborate on what that document may up now, but I don't get to hear about any 9 9 have contained or looked like? conversations you had with any of your lawyers. 10 10 11 A Yes. 11 So let's make sure we don't talk about those. 12 Q Okay. Would you, please? In the meeting you had with Mr. Martin, was 12 13 A The one I have in mind talked about -- or showed Kaija or another of your attorneys present? 13 the -- some of the team leads, the various areas 14 A 14 15 that technical communicators work on, the 15 Q Okay. Was there anybody else at that meeting? different types of technical communicators within 16 A Yes. 16 those areas, the specialization and expertise kind 17 O Who? 17 18 of incumbent upon technical communicators in each 18 A Cate Valenzuela. 19 Q And is it your understanding we'll be speaking of those areas. 19 with Cate later today? 20 Q Okay. I should have asked this question first, so 20 I apologize. That document wasn't drafted by any 21 A Yes. 21 of your lawyers, was it? 22 Q What's Cate's role? 22 23 A No. 23 A Technical communications. 24 Q Okay. It was some kind of internal Epic document? 24 Q Does Cate supervise you? 25 A Yes. 25 A No. Page 14 Page 16 1 Q Okay. Thank you. Do you know if that document 1 Q Prior to your deposition, did you review the tech has a name? If you were to try to relocate it, comm wiki? what it would be called? 3 A What do you mean review? 3 4 A Yes. 4 Q That's a fair clarification. To prepare for your 5 Q What would it be called? deposition today, did you spend any time looking 5 at the tech comm wiki with the purpose being to 6 A Staffing spreadsheet. 6 7 Q Do you know when it was dated or whether it was 7 benefit you in some way to give testimony today? current? 8 A No. 8 9 A No. 9 Q Do you have any idea how large the tech comm wiki 10 Q Okay. Thanks. Any other documents come to mind is? 10 other than the ones you've already described? 11 A What -- What do you mean any idea? 11 12 A No. MR. FINKEL: And you might want to 12 13 Q I'm going to represent to you that one of your 13 clarify whether you're including links or colleagues, Stirling Martin, was deposed yesterday 14 14 15 in this case. Have you had a chance since MR. KNUTSON: Sure. 15 yesterday to talk to him? 16 Q When I use the phrase tech comm wiki, what do you 16 17 A No. conceive of? What is that? 17 **18** Q You said you found out about your deposition about A There is a shared Epic wiki. There are portions 18 of it germane to technical communications. It's a month ago. Had you had any conversations with 19 19 20 him between that time and today about this case? not siloed, per se. 20 21 A Yes. 21 Q Okay. Thank you. The part of the shared wiki 22 Q Okay. Do you know generally when that that is relevant to tech comm, I'm trying to 22 quantify it in some way. It could be by screen conversation was? 23 pages, printed pages, bits of electronic data. I **24** A Yes. 24 25 Q When was it? don't really care how you quantify it, but can you 25

Epic Systems Corporation February 24, 2016 Page 19 Page 17 1 give me any idea of its size, including other 1 A Yes. Wikis that it may link to that are germane to tech 2 Q Okay. And my question is just who have you talked 2 comm? And before you answer, I'm not looking for to about it, other than the people you've already 3 a lot of precision here. 4 mentioned? A I guess the "about" is what I'm questioning. I 5 A Okay. 5 think general awareness is different than details. 6 Q I'm just looking for your best estimate as to how 7 big this thing is. Q Sure. Let's try some examples, then, see if that A Okay. My best estimate would be hundreds of helps. Have you talked to your wife about this 8 printed pages. case? 9 9 10 O Okay. If I were to tell you that it's more like 10 A No. 11 3,000 printed pages, does that sound like it could 11 Q Do you have a best friend who lives in Madison? be possible to you? 12 12 A No. 13 A Yes. 13 Q Okay. Did you talk to your parents about the 14 Q Other than preparing for your deposition this case? 14 morning, have you taken any other actions related 15 A No. 15 to this lawsuit? And I'll give you some examples. 16 Q Okay. Do you have any plans to leave Epic? Are 16 Have you saved any documents on your computer you currently looking for a different job? 17 18 at work? Have you pulled any personnel files? 18 A No. Have you set up any meetings with other employees 19 Q Have you been eligible for any of the sabbaticals 19 to talk about the case? Those are some examples, during your time at Epic? 20 20 but I'm looking for any other actions you've taken 21 A Yes. 21 related to this case since you learned about it. 22 Q How many? 22 23 A Two. 23 A No. Q Were you asked to take any actions and chose not 24 Q Have you taken either? 24 25 to? 25 A Yes. Page 18 Page 20 1 A I guess can you define the actions, aside from --1 Q Where did you go? I mean, you gave some examples, but --**2** A Italy and France. 3 Q Yeah. No, I don't have anything specific in mind. 3 Q Thanks. Have you been a part of any meetings at I just want to make sure there wasn't something Epic that involve discussions of whether tech comm 4 4 that you were asked to do that you just didn't as employees should be paid overtime other than with 5 5 your lawyers? 6 opposed to you just not doing anything on your own 6 7 initiative. 7 A No. 8 MR. FINKEL: And I'd caution you Q What I want to do next is try to understand a bit 8 9 not to reference anything that lawyers may 9 about the tech comm department, and maybe I should have asked you to do. start by getting my nomenclature right. Do you 10 10 11 A Then no. call it a department, an organization, a unit, a 11 **12** Q Okay. Thanks. Other than the people you already 12 team? What's the word that you use to describe mentioned, have you talked to anybody in the world 13 the group of tech comm employees at Epic? about this case? So I know you met with Stirling.

- 13
- 14
- 15 I know you've met with your lawyers. I think you
- may have mentioned talking to Cate. 16
- 17 A What do you mean, "about the case"?
- O So you're aware that the reason we're together 18
- today is because there has been a lawsuit filed 19
- 20 against Epic by a former employee named Dayna
- Long; right? 21
- 22 A Yes.
- 23 Q Okay. So when I say the case, that's what I'm
- referencing. At some point in time you became 24
- aware of that litigation; right? 25

- 14 A A team, although there is not a formal single
- designation. 15
- Q I understand. I just want to come up with a word 16
- that you and I can use so we understand each 17
- other. So if I say tech comm team, do you 18
- understand I mean the group or organization of 19
- tech comm-related employees at Epic? 20
- 21 A Yes.
- 22 O Okay. Thanks. If I'm a brand new technical
- 23 writer, today is my first day at Epic, who do I
- report to? Who tells me what to do? 24
- 25 A Your manager, also called TL.

Еþі	c Sy	vstems Corporation			February 24, 2016
		Page 21			Page 23
1	\circ	Sorry. TL?	1		team at Epic?
	A	TL.			What do you mean primary responsibility?
		For team lead?			I'll give you an example. So the guy who runs our
3	_	Team lead.		_	law firm is named Jim. Jim is what we call our
			4		
5	Ų	Okay. So as a new technical writer, I'm	5		office manager. So he's in charge of everybody in
6	٨	designated a team lead?	6		the office. Is there someone like that for the
		Yes.	7		tech comm team?
8	Ų	Okay. All right. Do you have any idea how many			Yes.
9		team leads there are currently in the tech comm		_	Who is that person?
10		team at Epic?			Dana Apfel.
		Yes.			Would you mind just spelling the last name?
12	Q	How many? And, again, I'm not expecting precision			A-p-f-e-l.
13		from you, just your best estimate.	13	Q	Thanks. In the hypothetical that I was clumsily
		Around 20.	14		taking you through where I believe we were up to
15	Q	Is that roughly the same number of team leads that	15		someone we were trying to get to who's above
16		there were in the tech comm team in 2013?	16		team lead 2, is Dana the next person above team
17	A	Yes.	17		lead 2 or is there someone else?
18	Q	Let's say my team lead wants to report that Jason,	18	A	It depends.
19		the new technical writer, showed up for work today	19	Q	Okay. Who does Dana report to?
20		and has started. Who does my team lead report to?	20	A	Sumit Rana.
21	A	Their manager. Their team lead.	21	Q	Would you mind spelling that, if you can?
22	Q	Okay. Are there multiple layers of team leads or	22	A	First name Sumit, S-u-m-i-t. Last name Rana,
23		does the team lead's manager have a different	23		R-a-n-a.
24		role?	24	Q	And that's a Mr.; right?
25	A	Can you What do you mean by I mean, there is	25	A	Correct.
		Page 22			Page 24
1		-	-	0	
1	0	a reporting hierarchy.		_	Mr. Rana? Does he have a role?
2	Q	a reporting hierarchy. Okay. That's what I'm trying to figure out. So	2	Ā	Mr. Rana? Does he have a role? Yes.
2	Q	a reporting hierarchy. Okay. That's what I'm trying to figure out. So what's the reporting hierarchy for my team lead as	2	A Q	Mr. Rana? Does he have a role? Yes. What is it?
2 3 4		a reporting hierarchy. Okay. That's what I'm trying to figure out. So what's the reporting hierarchy for my team lead as a new TL? Who does my team lead report to?	2 3 4	A Q A	Mr. Rana? Does he have a role? Yes. What is it? Software developer.
2 3 4 5	A	a reporting hierarchy. Okay. That's what I'm trying to figure out. So what's the reporting hierarchy for my team lead as a new TL? Who does my team lead report to? Their team lead.	2 3 4 5	A Q A Q	Mr. Rana? Does he have a role? Yes. What is it? Software developer. Who does Mr. Rana report to?
2 3 4 5 6	A	a reporting hierarchy. Okay. That's what I'm trying to figure out. So what's the reporting hierarchy for my team lead as a new TL? Who does my team lead report to? Their team lead. Okay. And forgive me my confusion but because	2 3 4 5 6	A Q A Q A	Mr. Rana? Does he have a role? Yes. What is it? Software developer. Who does Mr. Rana report to? I don't know for sure.
2 3 4 5 6 7	A	a reporting hierarchy. Okay. That's what I'm trying to figure out. So what's the reporting hierarchy for my team lead as a new TL? Who does my team lead report to? Their team lead. Okay. And forgive me my confusion but because we're using the same label as team lead, I just	2 3 4 5 6 7	A Q A Q A	Mr. Rana? Does he have a role? Yes. What is it? Software developer. Who does Mr. Rana report to? I don't know for sure. Is there a terminus for reporting? Is there one
2 3 4 5 6 7 8	A	a reporting hierarchy. Okay. That's what I'm trying to figure out. So what's the reporting hierarchy for my team lead as a new TL? Who does my team lead report to? Their team lead. Okay. And forgive me my confusion but because we're using the same label as team lead, I just want to make sure we're talking about two	2 3 4 5 6 7 8	A Q A Q A Q	Mr. Rana? Does he have a role? Yes. What is it? Software developer. Who does Mr. Rana report to? I don't know for sure. Is there a terminus for reporting? Is there one last person at the top who receives reports?
2 3 4 5 6 7 8 9	A	a reporting hierarchy. Okay. That's what I'm trying to figure out. So what's the reporting hierarchy for my team lead as a new TL? Who does my team lead report to? Their team lead. Okay. And forgive me my confusion but because we're using the same label as team lead, I just want to make sure we're talking about two different people. Am I correct, the team lead I	2 3 4 5 6 7 8 9	A Q A Q A Q	Mr. Rana? Does he have a role? Yes. What is it? Software developer. Who does Mr. Rana report to? I don't know for sure. Is there a terminus for reporting? Is there one last person at the top who receives reports? Yes.
2 3 4 5 6 7 8 9	A	a reporting hierarchy. Okay. That's what I'm trying to figure out. So what's the reporting hierarchy for my team lead as a new TL? Who does my team lead report to? Their team lead. Okay. And forgive me my confusion but because we're using the same label as team lead, I just want to make sure we're talking about two different people. Am I correct, the team lead I just reported to has a different team lead to	2 3 4 5 6 7 8 9	A Q A Q A Q	Mr. Rana? Does he have a role? Yes. What is it? Software developer. Who does Mr. Rana report to? I don't know for sure. Is there a terminus for reporting? Is there one last person at the top who receives reports? Yes. Who is that?
2 3 4 5 6 7 8 9 10	A Q	a reporting hierarchy. Okay. That's what I'm trying to figure out. So what's the reporting hierarchy for my team lead as a new TL? Who does my team lead report to? Their team lead. Okay. And forgive me my confusion but because we're using the same label as team lead, I just want to make sure we're talking about two different people. Am I correct, the team lead I just reported to has a different team lead to report to?	2 3 4 5 6 7 8 9 10	A Q A Q A Q A	Mr. Rana? Does he have a role? Yes. What is it? Software developer. Who does Mr. Rana report to? I don't know for sure. Is there a terminus for reporting? Is there one last person at the top who receives reports? Yes. Who is that? Judy Faulkner.
2 3 4 5 6 7 8 9 10 11	A Q	a reporting hierarchy. Okay. That's what I'm trying to figure out. So what's the reporting hierarchy for my team lead as a new TL? Who does my team lead report to? Their team lead. Okay. And forgive me my confusion but because we're using the same label as team lead, I just want to make sure we're talking about two different people. Am I correct, the team lead I just reported to has a different team lead to report to? Yes.	2 3 4 5 6 7 8 9 10 11 12	A Q A Q A Q A Q	Mr. Rana? Does he have a role? Yes. What is it? Software developer. Who does Mr. Rana report to? I don't know for sure. Is there a terminus for reporting? Is there one last person at the top who receives reports? Yes. Who is that? Judy Faulkner. Thank you. Have we described any of the people
2 3 4 5 6 7 8 9 10 11 12 13	A Q	a reporting hierarchy. Okay. That's what I'm trying to figure out. So what's the reporting hierarchy for my team lead as a new TL? Who does my team lead report to? Their team lead. Okay. And forgive me my confusion but because we're using the same label as team lead, I just want to make sure we're talking about two different people. Am I correct, the team lead I just reported to has a different team lead to report to? Yes. Okay. I'm going to call that person team lead	2 3 4 5 6 7 8 9 10 11 12 13	A Q A Q A Q A Q	Mr. Rana? Does he have a role? Yes. What is it? Software developer. Who does Mr. Rana report to? I don't know for sure. Is there a terminus for reporting? Is there one last person at the top who receives reports? Yes. Who is that? Judy Faulkner. Thank you. Have we described any of the people who may also be known as director of tech comm?
2 3 4 5 6 7 8 9 10 11 12 13 14	A Q	a reporting hierarchy. Okay. That's what I'm trying to figure out. So what's the reporting hierarchy for my team lead as a new TL? Who does my team lead report to? Their team lead. Okay. And forgive me my confusion but because we're using the same label as team lead, I just want to make sure we're talking about two different people. Am I correct, the team lead I just reported to has a different team lead to report to? Yes. Okay. I'm going to call that person team lead number 2 just so I don't get completely lost.	2 3 4 5 6 7 8 9 10 11 12 13 14	A Q A Q A Q A Q A Q	Mr. Rana? Does he have a role? Yes. What is it? Software developer. Who does Mr. Rana report to? I don't know for sure. Is there a terminus for reporting? Is there one last person at the top who receives reports? Yes. Who is that? Judy Faulkner. Thank you. Have we described any of the people who may also be known as director of tech comm? I don't know.
2 3 4 5 6 7 8 9 10 11 12 13 14 15	A Q	a reporting hierarchy. Okay. That's what I'm trying to figure out. So what's the reporting hierarchy for my team lead as a new TL? Who does my team lead report to? Their team lead. Okay. And forgive me my confusion but because we're using the same label as team lead, I just want to make sure we're talking about two different people. Am I correct, the team lead I just reported to has a different team lead to report to? Yes. Okay. I'm going to call that person team lead number 2 just so I don't get completely lost. Team lead number 2 has been told to issue a	2 3 4 5 6 7 8 9 10 11 12 13 14 15	A Q A Q A Q A Q A Q	Mr. Rana? Does he have a role? Yes. What is it? Software developer. Who does Mr. Rana report to? I don't know for sure. Is there a terminus for reporting? Is there one last person at the top who receives reports? Yes. Who is that? Judy Faulkner. Thank you. Have we described any of the people who may also be known as director of tech comm? I don't know. Is that not a title that's commonly used in the
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		Page 25			Page 27
1	O	Thanks. Going back to the hypothetical where I'm	1	O	Okay. What's it called?
2	×	starting my job as a technical writer at Epic, my		_	Accounting.
3		first day would you consider me an entry level			Okay. Is there a tax team at Epic?
4		employee?			I don't know.
	Α	No.	5		Is there a marketing team at Epic?
		Is there some requirement for my starting other	6		No.
7		than having a college degree of some kind?	7		Do you know if Epic's Strike that.
8	A	Yes.	8	_	Does Epic do any marketing?
9	Q	What are those requirements?	9	A	What do you mean by marketing?
		You must pass the hiring criteria.	10		I'll ask the question I was going to that I
11	Q	Are you involved in the hiring process of new	11		thought was the dumb one to do first.
12		technical writers at Epic?	12		Do you know if Epic has retained an outside
13	A	Yes.	13		marketing firm to perform marketing functions?
14	Q	In what way?	14	A	I don't know.
15	A	I conduct interviews, and when offers have been	15	Q	Do you know if Epic has an employee safety and
16		extended assist with placing new hires on the area	16		health team?
17		they'll be working in.			I don't know.
18	Q	In the course of your participation in hiring new	18	Q	Do you know if Epic has a quality control team,
19		technical writers at Epic, do you have the	19		which may also be known as quality assurance?
20		opportunity to review applicants' résumés?	20		Yes.
		Yes.	21		Is there a director of the quality assurance team?
	Q	Is that something that you do routinely when			Yes.
23		participating in new technical writer hiring?			Do you know the name of that person?
		No.			Yes.
25	Ų	Can you give me your best estimate of how many	25	Ų	Okay. Is that person's role technical
		Page 26			Page 28
1		technical writer applicant résumés you've reviewed	1		communications?
2		in your career at Epic?	2	A	Sorry. Say that again.
3	A	50.	3	Q	Is the person that you're thinking of someone
4	Q	Thank you. Going back to me starting as a	4		whose role is technical communications?
5		technical writer at Epic, on my first day do I			No.
6		have any direct reports? Does anybody report to	6	Q	Is there a human resources team at Epic?
7		me?	7		Yes.
8	A	• •	8	Q	Do you know who the director of the human
9	Q	•	9		resources team is?
10		Epic as a technical writer and it's my first day.			No.
11		Am I managing anyone?	11	Q	Do you know whether the person has the role of
		No.	12		technical communications?
	Q	I appreciate you walking us through this. What I			No.
14		want to do next is try to figure out how the tech			Do you know how many teams there are at Epic?
15		comm team interrelates to some of the other teams			No.
16		at Epic. And so to do that I need to identify	16 17	Ų	Are there any teams at Epic other than technical
17		what some of those other teams are. Okay?			communications that are directed by someone with the role technical communications?
18 19		For instance, is there a procurement team at Epic? Is there a group of people whose job it is	18 19	Δ	What do you mean by team?
20		to obtain the materials that Epic needs to do its	20	Q	So I was giving some examples: human resources,
21		work?	21	Ų	accounting, marketing, technical communications.
	Α	I don't know.	22		I don't know the names of all the teams at Epic.
		Okay. Do you know if there is an accounting team	23		Are there any teams you're aware of where the
24		at Epic?	24		director of the team has the role technical
		Yes.	25		communications other than, of course, the

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	-		technical communications team?	-	۸	Yes.
	1	۸	Not in the sense that you're using team currently.			And hopefully there is a number 4 in it. Is
		А	No.		Ų	there?
	3	\circ	Okay. Sorry to be a lawyer, but there must be	3	۸	Yes.
		Ų	another way to use team that you're conceiving of			Good. So I may refer to that as Exhibit No. 4,
	5		•	5	Ų	·
	6		where maybe the answer to my question would be different. Is there?	6		and then you'll know what I'm talking about.
	7	٨	Yes.	7		Okay?
				8		I just need your help in understanding what
		Ų	Okay. Can you describe for me the use of the word	9		this document represents. Have you seen this before?
1		۸	team that you're thinking of?	10	A	
		A	Team can mean I mean, it's an open-ended term.			
1			It could mean application team in the sense that		Q	1
1			you've used it, the role. It could be a customer	13		seen this particular document before or have you
	4	\circ	team. So a group of coworkers you work with on	14	٨	seen one that looks like it?
		Q	Okay. I think I understand you.		_	What do you mean, "this particular document"?
			is a customer.	16	Q	1 0 0 0
		Q	All right. I appreciate you explaining that. So	17	٨	philosophy minor?
1			I'm using team in the way that perhaps a nonEpic		A	
1			person does. I'm thinking more like a department.		Q	• • • • • • • • • • • • • • • • • • • •
2			So, for instance, using my law firm again, we	20	٨	philosophy? No.
2			have an accounting department, we have an HR			
2			department, we have a facilities department, and	22	Q	• • • • • • • • • • • • • • • • • • • •
2			my question was whether you're aware of anybody	23		because my undergrad is in philosophy too. What I mean is not this exact document,
2			who directs or manages any of those departments at	24		
2	5		Epic that has the role technical communications.	25		meaning the one that exists in space and time
_			Page 20			Dogo 22
			Page 30			Page 32
	1		Does that help? Does that make more sense?	1		before you right now, but a copy of it that
			Yes.	2		existed at some other point?
		_	Okay.	3	A	I don't know.
			Sorry. Could you ask that one more time?	4	Q	
			Sure. No problem. Does anyone with the role	5		what your understanding of this document's purpose
	6		technical communications direct or manage any	6		is?
	7		department at Epic other than the technical	7		Yes.
	8		communications team?	8		What is that?
			No.	9	A	It indicates the area that individual technical
		Q	Thanks. This would be an okay time to take a	10		writers work on and who their manager/team lead
1			break if you need one already. Otherwise, we're	11	_	is.
1			going to start looking at some documents. It's up		Q	
1			to you.	13		are you able to tell me for what time period it is
		_	I wouldn't mind some water, actually.	14		relevant?
1		Q	All right. Why don't we just take a short break.			
		A	Sure.		Q	And what is your best estimate for that time
1			MS. HANSEN: Going off the record.	17	A	period? My host actimate is this was the team as of early
1			The time is 9:40.		A	, , , , , , , , , , , , , , , , , , ,
1			(Recess)	19	0	2014.
2			MS. HANSEN: We are back on the	20	Q	
2		\circ	record at 9:48.	21		that appears to have the heading Support Writing -
		Q	Welcome back. We're going to start this process	22		Access & Tech Apps and Revenue/Cogito. Close-ish?
2	3		of looking at documents. Okay? So I'm handing	23		C-o-g-i-t-o, Cogito. The first name under that is

25

you a paper clipped series of papers, and you'll

see a yellow sticker on it. Do you see that?

24

25 A Yes.

Matt Becker. Do you see where I am?

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		Page 33			Page 35
1	O	Okay. Does this representation then indicate that	1	0	Okay. Have you seen a spreadsheet like this
2		Matt Becker is the team lead for that area?	2		before?
		Yes.	_		Yes.
4	_				What is its purpose at Epic?
	V	are a group of three names, Jessica, Leah, and			Can you be more specific?
5		Dakota. Do you see those three?			*
6	٨	Yes.	6	•	1
					Yes.
8	Ų	Is it true that Jessica, Leah, and Dakota would			How would you describe its use?
9		report to Cate, and Cate would then report to		А	It is used to track those who have left the team.
10		Matt?	10	0	List, enumerate those who have left the team.
	_	Yes.		Q	Thank you. Have you ever populated a table like
12	Q	All right. It looks like you appear on the second	12		this in the course of your work at Epic?
13		page of this document where there is just one box.			Have I populated? What do you mean populated?
14		Do you see that?		Q	Have you ever had to fill out any of the fields in
15		Yes.	15		a table like this?
16	Q	Okay. And this box is entitled Content			Yes.
17		Management & Publication with your name at the	17	Q	Do you have an understanding of what types of
18		top. Your name then appears again. Do you see	18		comments are intended to be captured in the
19		that?	19		Comments column?
20	A	Yes.	20	A	I don't know.
21	Q	Can you just explain to me why that is?	21	Q	That is fine. If you would go to the fourth page
22	A	What aspect would you like explained?	22		of the document. In the version I'm looking at it
23	Q	I'll try it this way: Does your name appear in	23		starts with Sarah at the top and ends can Katie at
24		that box twice because you were filling multiple	24		the bottom. Have you found it?
25		roles within the content management and	25	A	Yes.
		Day 04			D 00
		Page 34			Page 36
1		publication group?	1	Q	Okay. In the columns column, roughly 15 lines
2	A	What do you mean by role?	2		down, there are a series of one, two, three, four,
3	Q	Let's just move on. What does the turnover spot	3		five, six, seven seven entries, one upon
4		label refer to? And I'm still on the content	4		another. Do you see that? The first one starts
5		management and publication box.	5		Jay Craig.
6	A	That indicates previously someone worked in that	6	A	Sorry. Can you orient me again?
7		area.			Sure. Sure.
8	Q	Like any job in the world, there is occasionally	8	_	MR. FINKEL: Look over here.
9		turnover in the tech comm team? Employees leave?	9		MR. KNUTSON: Thanks, Noah.
10		This isn't a trick question, because the	10	A	Oh, right, right, Yeah.
11		alternative is pretty scary.		Q	
	A			À	Yes.
13	_	Okay. I'll emphasize the question part of it. Do		Q	
14	_	tech comm employees occasionally leave the tech	14	_	comments the phrase low performer is used. Are
15		comm team for one reason or another?	15		you able to locate any of those?
	A			Α	Yes.
17	_	Okay. If you turn to page 3 of this document,	17		Okay. What's your understanding of what's meant
18	_	there appears to be a table with, I don't know,	18	~	by low performer as it's used there?
19		roughly 100 rows in, and the far left column is		Α	It would seem to indicate they are not meeting the
20		called Departed with names underneath it. Do you	20		expectation of the role.
1			i i		•

25 A Yes.

22 A Yes.

21

to the left, they correspond with people's names. 24

Do you personally know any of those people who 25

see that?

The far right column appears to be labeled

Comments. Do you see that one?

21 Q If there --

		D., v. ystems Corporation			Videotape 30(b)(6) Deposition of Andrew T. Dolan February 24, 2016
		Page 37			Page 39
1		were described as low performers?	1		creating the design based on those requirements.
2	A	No.	2	Q	And we're talking about software requirements;
3	Q	Would you mind turning, please, to the seventh	3		right?
4		page of the document.	4	A	Yes.
5		MR. FINKEL: That one.	5	Q	Okay. Is there a team at Epic primarily
6	Q	Why don't you just take a moment to look at it.	6		responsible for the design portion of the software
7	-	Have you seen a page like this one before?	7		development cycle that you just described?
8	A	Yes.	8	A	Yes.
9	Q	It appears at the top of the page that it contains	9	Q	I could guess, but I won't. Which team do you
10		information up to the year 2011. Do you know if a	10		have in mind?
11		similar table exists for the years 2012 until the	11	A	Software development.
12		present?	12	Q	Thanks. What happens next in the software
13	A	I don't know.	13		development cycle?
14	Q	If you needed to get that table, who would you ask	14	A	Once a design is approved, the software developer
15		to try to locate it?	15		for that project begins work writing the code.
16	A	I don't know.	16	Q	Are software developers sometimes just called
17	Q	Have you done any independent research or	17		developers at Epic?
18		investigation to try and determine how many	18	A	Yes.
19		technical writers worked at Epic between 2012 and	19	Q	And is there a software development team at Epic?
20		2014?	20	A	Yes.
21	A	No.	21	Q	What happens next in the software development
22	Q	You can set that document aside. Thanks. If I	22		cycle?
23		use the phrase software development cycle, what	23	A	Upon completion of the initial development,
24		does that mean to you in the context of Epic	24		another developer would review that project,
25		Systems?	25		review the code.
		D 00			D 40
		Page 38			Page 40
1	A	A very broad terminology to describe the process	1	Q	
2		of investigating, designing, developing, and	2		step in the cycle?
3		releasing the software.	3	A	To help ensure code quality, find bugs in the
4	Q	The tech comm team plays a part in the software	4		code.
5		development cycle at Epic; right?		_	Anything else?
_	۸	$\mathbf{V}_{\mathbf{o}\mathbf{c}}$	-	۸	No

- 6 A Yes.
- 7 Q Do you feel competent to testify about the
- structure of the software development cycle 8
- 9 generally?
- 10 A How generally?
- Q My ultimate goal here is to try to understand at 11
- 12 which point or points in the software development
- 13 cycle the tech comm team is implicated. That
- would be hard for you to do if you don't know the 14
- whole software development cycle. So if you 15
- don't, I just need to know that. But if you do 16
- feel like, You know, I do have a handle on the 17
- software development cycle, then we can talk about 18
- 19 it.
- 20 A Yes.
- Q Okay. Can you tell me what the first steps are in 21
- the software development cycle, please? 22
- Well, as the name cycle would indicate, it is not
- merely linear; however, generally it would begin 24 25
 - with obtaining requirements, creating -- and then

- 6 A No.
- 7 Q Okay. What happens next?
- 8 A There may be several iterations of that review.
- Once it has reached a sign-off of involved
- parties, it would be moved on to the next phase. 10
- 11 Q Which is what?
- 12 A Stage two.
- 13 Q What happens in stage two?
- Many -- It's not just one sort of thing happens.
- Generally at that point the project is considered 15
- stable, or somewhat stable. At that point often 16
- the documentation will begin or records --17
- technical communicators would begin working on 18
- documentation. It may be tested by quality 19
- 20 assurance folks. In some cases additional code
- review may take place. 21
- 22 Q Thanks. What happens next?
- 23 A It depends.
- 24 Q Okay. Thanks. Where are the technical writers at 25
 - Epic physically located?

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1 A In their offices. 2 Q Are their offices located in Verona? 3 A Yes. 4 Q Are there any technical writers who still reside 5 in the Madison office? 6 A I don't know. 7 Q How would you find out? 8 A I would look on Guru. 9 Q Say again. 10 A We have an internal system that I could look that 11 up. 12 Q Where in the internal system would you go to look 13 it up? 14 A There is a web page. It has everyone's office 15 listed. 16 Q All right. Does that web page identify the team 17 the person is on as well? 18 A Yes. 19 Q Okay. So you would go on the web page, you would 20 look for a tech comm team, and then look at the 21 corresponding office? 22 A Role. 23 Q Role. 24 A Yes.	1 Q I handed you a document marked Exhibit 5. Have you seen a document similar to that one before? 3 A Yes. 4 Q Why don't you take just a minute to review it so you can make sure you're familiar with it. Have you had a chance to look it over? 7 A Yes. 8 Q Do you know what the purpose of this document is within Epic? 10 A Yes. 11 Q What is that? 12 A During the hiring process, during the we will have candidates speak with a member of the tech comm team to give a broad spectrum overview of what the job is like, get an opportunity to ask questions, things of that nature. 17 Q Okay. Thank you. Would you turn to the second page of the document, please. Do you see a heading that says Nature of the writing we do? 20 A Yes. 21 Q All right. And I'm just going to look at the second and third bullet points here. The second bullet point says, Role of reviewers; editing process. Below that it says style guides,
25 Q All right. There are multiple buildings on the	boilerplate, and minimalism. Do you see that?
Page 42	Page 44
 Epic Verona campus; true? A Yes. Q Okay. Are the technical writers who are located on the Verona campus located in multiple buildings or just one? A Multiple buildings. Q Is there one building in particular that houses the majority of the technical writers? A No. Q Are there any technical writers who spend the majority of their time at a customer's location, at a hospital or clinic facility? A No. Q Does the tech comm team at Epic have any writing standards, procedures, or processes in place that relate to how it produces its deliverables? A Yes. Q I want to ask you about some of those. Okay? Do you have writing standards that emphasize uniformity, boilerplate, and minimalism? A I don't know. 	1 A Yes. 2 Q Is it your understanding that that's intended to 3 give candidates an idea of the nature of the 4 writing that the technical writers do at Epic? 5 A No. 6 Q What is it intended to convey? 7 A It's difficult to comprehensively cover or I 8 don't want to make assumptions of how they say 9 very limited terminology. It's to give the 10 overviewer discussion points that may be relevant 11 to something the candidate is asking. It's not 12 intended to be a comprehensive sort of indication 13 of all the work, which I gathered is what you were 14 asking. 15 Q Okay. The description itself is minimalist, isn't 16 it? 17 A Yes. 18 Q Does a Style Guide exist at Epic for use by the 19 technical writers? 20 A Yes. 21 Q Is there also a document called Writing at Epic
 Q Okay. MS. SNAPP: It's Exhibit 5. MR. KNUTSON: Thanks. 5, Noah. 	22 Companion? 23 A I don't know.

	D., v. Systems Corporation			Videotape 30(b)(6) Deposition of Andrew T. Dolar February 24, 2016
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1 2	MR. KNUTSON: I think we may have just done the Style Guide yesterday.	1 2		there is a wiki for the one for the example I had thought of. So
3	MR. FINKEL: It was marked 13.	3	Q	
4	MR. KNUTSON: 13.	4	_	Yeah.
5 Q	All right. You've been handed a packet of papers	5	Q	Okay.
6	with a sticker on it marking it as Exhibit No. 13.	6	À	No examples are coming to mind. However, this is
7	Do you see that?	7		based purely on memory, so
8 A	Yes.	8	Q	Okay. That's fine. Thanks for trying.
9 Q	Okay. Does this help refresh your memory as to	9		Are there templates that exist that technical
10	whether there is a document at Epic called the	10		writers at Epic use to produce deliverables?
11	Writing at Epic Companion? Let me ask a different	11	A	
12	question.	12	Q	
13	Have you seen this before?	13		form that guide how technical writers produce
	No.	14		deliverables?
	Okay. I'm not going to ask you any more questions			What do you mean by guide, how they produce
16	about it. You indicated there is a Style Guide at	16	Q	•
17	Epic; right?	17		example of what I'm thinking of.
_	Yes.	18		(Exhibit No. 22 marked for
19 Q		19	_	identification)
20	rules and recommendations that the writers use	20	Q	j j
21	when writing technical documents at Epic?	21		marked 22. Do you see that?
	Yes.			Yes.
	Based on one of the documents we looked at		Q	, , , , , , , , , , , , , , , , , , ,
24	earlier, am I right that you supervise some number	24		before?
25	of technical writers?	25	A	Yes.
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1 A	Yes.	1	Q	Okay. What is it? What is this?
2 Q	Have you ever told any of the technical writers	2	A	This is a printout of a wiki article from Epic's
3	you supervise that they do not have to follow the	3		internal wiki.
4	Style Guide at Epic?	4	Q	Are you able to discern what the purpose of this
5 A	I don't remember.	5		wiki is?
6 Q	Have any of the technical writers you've	6	A	Yes.
7	supervised ever told you that they just weren't	7	•	
8	going to follow the Style Guide at Epic?	8	A	It's to give high-level guidance to describe the
9 A	I don't remember.	9		business need being met with this deliverable,
10 Q	Okay. When I use the phrase deliverable, does	10		give guidance for authors of that type of document
11	that word have any particular meaning for you in	11		so they would understand the high-level focus of
12	your role at Epic?	12		that deliverable.
	Yes.	13	Q	
14 Q	•	14		sections in it that are described as being
	A deliverable generally refers to a specific type	15		required in the production of a deliverable of
16	of document intended for an audience at a customer	16		this type? And spoiler alert, there are.
17	to meet a business need.	17	A	Yes.

18 Q Does every deliverable that the tech comm team

produces have its own wiki in the Epic system?

- 20 A I don't know.
- 21 Q Can you think of any deliverable that does not
- have a wiki in the Epic system?
- 23 A Yes.
- **24** Q What came to mind?
- 25 A Actually, I may need to revise that. I think

- 17 A Yes.
- 18 Q Yes. I'm looking at page number 2. Do you see
- **19** that?
- 20 A Yes.
- 21 Q Okay. It looks like the first one on that page is
- titled Implementation Impact. Do you see that?
- 23 A Yes.
- 24 Q Okay. I'll just read it out loud. It says,
- "Include details about how long the project should

Page 51 Page 49 1 take to implement and who should be involved. If 1 to look at it, please. the project uses common tools, such as 2 Okay. Is this also from Epic's wiki? 2 BestPractice Advisories, Health Maintenance, the 3 3 A Yes. 4 Rule Editor, or SmartForms, assume that the 4 Q It appears this document is entitled Batch organization already has the tools installed. You Scheduler Templates. Do you see that at the top 5 5 can follow the general implementation impact of the first page? 6 6 7 guidelines on the release notes wiki." Did I read 7 A Yes. that correctly? Q Okay. So this one I'm going to call a template 8 8 9 A Yes. because it is so titled. Do you see in the 9 10 Q The reason why we're doing this is because I had contents box there is a numeral 3, it says What to 10 asked a question about whether there are any 11 11 Write? templates in place to guide how the technical 12 A Yes. 12 writers produce a deliverable. This is an example 13 Q And if you turn to page 3, there is a heading with 13 of the type of thing I had in mind. It sounds a pen next to it that says What to Write. Do you 14 14 like we just weren't communicating, though. You see that? 15 15 weren't understanding what I was talking about. 16 A Yes. 16 So would you describe this Implementation Q Okay. Is the What to Write section intended to 17 17 18 Impact (required) section as something else other 18 guide the technical writers in what to write for a than a template? batch scheduler template? 19 19 20 A Yes. 20 A Yes. **21** Q Okay. What would you call it? Q Is there a wiki at Epic that describes each piece 21 22 A I would call it a guideline. of the Setup & Support Guide Content Model? 22 23 Q Period? Okay. Thanks. 23 A I don't know. Are there any computer systems within Epic (Exhibit No. 24 marked for 24 24 25 which a technical writer would use to produce a 25 identification) Page 50 Page 52 deliverable that have fillable fields? You may be 1 Q I'll spare you having to read this whole one. 1 familiar with the Access Microsoft product. I'm What we need is in the first paragraph on the 2 2 thinking of something similar to that? 3 first page. This has been marked Exhibit 24. Is 3 4 A Similar to Access? 4 this also from Epic's wiki? 5 O In that there is a box where the writer fills in A Yes. Q It's titled S&S Content Model. Would you agree information. 7 A When you say box, can you talk about box more? 7 that S&S in this context stands for setup and 8 O Sure. I'll try. support? 8 9 A field. Is there a prescribed document 9 A Yes. template with open fields that technical writers 10 Q And the first sentence says, "This wiki describes 10 each piece of the Setup & Support Guide content 11 11 model." Do you see that? 12 A Can you give me an example of the template that 12 you're -- I mean, you've called this a template. 13 A Yes. 13 14 Q Yeah. I'll bet we'll get to one at some point, so 14 O Does that -- Well, now that you've seen this, do you believe you've seen this wiki before? 15 let's just put that question on hold for now. 15 Okay? 16 A Yes. Probably. 16 17 Q Thanks. We're done with that. Do you know if 17 A Okay. O Okay. Do any of the -- I think you called it a there is a page in Epic's wiki that collects the 18 guideline. Do any of the guidelines that the Wikis that describe how to write about various 19 19 20 technical writers get include a What to Write products and features? 20 section? 21 A Say that again. 21 22 Q A page that collects the Wikis that describe how 22 A I don't know. 23 (Exhibit No. 23 marked for 23 to write about various products and features? identification) 24 A I don't know. 25 Q You've just been handed number 23. Take a second 25 Q I'll bet you know what's coming.

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1		(Exhibit No. 25 marked for	1		the rules?
2		identification)	_	Α	The question isn't accurate
3	O	You've been handed 25. Does this appear to be a			Okay.
4	•	page from Epic's wiki?		_	to my knowledge. I can't answer the question
	A	Yes.	5		as posed. There is
6	Q	It's entitled Products and Features. Do you see	6	Q	•
7	_	that?	7	À	Cumulus Content Model is not a meaningful phrase.
8	A	Yes.	8	Q	· ·
9	Q	The first sentence says, "This page collects the	9		MS. SNAPP: It's Exhibit 11.
10		wikis that describe how to write about various	10		MR. KNUTSON: Thanks. This is
11		products and features." Do you see that?	11		Exhibit 11 from yesterday, Noah.
12	A	Yes.	12		MR. FINKEL: Thanks.
13	Q	Are all the bullet-pointed items then below what	13	Q	You've been handed what's been previously marked
14		are referred to as products and features?	14		as Exhibit 11. Toward the bottom there is a
15	A	Yes.	15		subheading that says Content Model and Infotype.
16	Q	Thank you. Are you familiar with an Epic wiki	16		Do you see that?
17		that describes itself as a portal that collects	17	A	Yes.
18		wikis that describe various processes we have on	18	Q	
19		the tech comm team?	19		content model is an enforceable outline that
		Sorry. Say that one more time.	20		defines the structure for your document and makes
21	Q	That's okay. I'm talking about one that describes	21		you follow the rules. There's a content model for
22		itself as collects wikis that describe various	22		each type of document we produce from Cumulus.
23		processes we have on the tech comm team. It's	23		You might learn a content model from a wiki,
24		entitled Processes and Tips.	24		informally from another writer, or in a dedicated
25	A	I'm not familiar from memory.	25		class." Do you see where I read that?
		Page 54			Page 56
1		-	1	A	
1 2		(Exhibit No. 26 marked for			Yes.
2	0	(Exhibit No. 26 marked for identification)			Yes. Was part of the confusion with my question the
2	_	(Exhibit No. 26 marked for identification) Does that one say 26 on it?	2	Q	Yes. Was part of the confusion with my question the difference between a content model and Cumulus
2 3 4	Ā	(Exhibit No. 26 marked for identification) Does that one say 26 on it? Yes.	2 3 4	Q	Yes. Was part of the confusion with my question the
2 3 4 5	A Q	(Exhibit No. 26 marked for identification) Does that one say 26 on it?	2 3 4 5	Q A	Yes. Was part of the confusion with my question the difference between a content model and Cumulus generally? Yes.
2 3 4 5 6	A Q A	(Exhibit No. 26 marked for identification) Does that one say 26 on it? Yes. Does it look like it comes from Epic's wiki? Yes.	2 3 4 5	Q A	Yes. Was part of the confusion with my question the difference between a content model and Cumulus generally?
2 3 4 5 6	A Q A	(Exhibit No. 26 marked for identification) Does that one say 26 on it? Yes. Does it look like it comes from Epic's wiki?	2 3 4 5 6	Q A	Yes. Was part of the confusion with my question the difference between a content model and Cumulus generally? Yes. Okay. Would you agree with this paragraph that
2 3 4 5 6 7	A Q A	(Exhibit No. 26 marked for identification) Does that one say 26 on it? Yes. Does it look like it comes from Epic's wiki? Yes. It's entitled Processes and Tips, and I'm just going to read the first couple sentences. It	2 3 4 5 6 7 8	Q A Q	Yes. Was part of the confusion with my question the difference between a content model and Cumulus generally? Yes. Okay. Would you agree with this paragraph that describes what a content model is in the tech comm
2 3 4 5 6 7 8	A Q A	(Exhibit No. 26 marked for identification) Does that one say 26 on it? Yes. Does it look like it comes from Epic's wiki? Yes. It's entitled Processes and Tips, and I'm just	2 3 4 5 6 7 8	Q A Q	Yes. Was part of the confusion with my question the difference between a content model and Cumulus generally? Yes. Okay. Would you agree with this paragraph that describes what a content model is in the tech comm team at Epic?
2 3 4 5 6 7 8 9	A Q A	(Exhibit No. 26 marked for identification) Does that one say 26 on it? Yes. Does it look like it comes from Epic's wiki? Yes. It's entitled Processes and Tips, and I'm just going to read the first couple sentences. It says, "This portal collects wikis that describe	2 3 4 5 6 7 8	Q A Q	Yes. Was part of the confusion with my question the difference between a content model and Cumulus generally? Yes. Okay. Would you agree with this paragraph that describes what a content model is in the tech comm team at Epic? No.
2 3 4 5 6 7 8 9	A Q A	(Exhibit No. 26 marked for identification) Does that one say 26 on it? Yes. Does it look like it comes from Epic's wiki? Yes. It's entitled Processes and Tips, and I'm just going to read the first couple sentences. It says, "This portal collects wikis that describe various processes we have on the Tech Comm team. In general, these processes are not specific to a particular deliverable (the deliverable-specific	2 3 4 5 6 7 8 9	Q A Q A Q	Yes. Was part of the confusion with my question the difference between a content model and Cumulus generally? Yes. Okay. Would you agree with this paragraph that describes what a content model is in the tech comm team at Epic? No. Let's go back to the hypothetical where I'm
2 3 4 5 6 7 8 9 10	A Q A	(Exhibit No. 26 marked for identification) Does that one say 26 on it? Yes. Does it look like it comes from Epic's wiki? Yes. It's entitled Processes and Tips, and I'm just going to read the first couple sentences. It says, "This portal collects wikis that describe various processes we have on the Tech Comm team. In general, these processes are not specific to a	2 3 4 5 6 7 8 9 10	Q A Q A Q	Yes. Was part of the confusion with my question the difference between a content model and Cumulus generally? Yes. Okay. Would you agree with this paragraph that describes what a content model is in the tech comm team at Epic? No. Let's go back to the hypothetical where I'm starting as a technical writer at Epic again.
2 3 4 5 6 7 8 9 10 11 12 13 14	A Q A Q	(Exhibit No. 26 marked for identification) Does that one say 26 on it? Yes. Does it look like it comes from Epic's wiki? Yes. It's entitled Processes and Tips, and I'm just going to read the first couple sentences. It says, "This portal collects wikis that describe various processes we have on the Tech Comm team. In general, these processes are not specific to a particular deliverable (the deliverable-specific wikis have more information on those kinds of processes)." Did I read that correctly?	2 3 4 5 6 7 8 9 10 11 12	Q A Q A Q	Yes. Was part of the confusion with my question the difference between a content model and Cumulus generally? Yes. Okay. Would you agree with this paragraph that describes what a content model is in the tech comm team at Epic? No. Let's go back to the hypothetical where I'm starting as a technical writer at Epic again. When do I receive my Style Guide? When do I receive the Style Guide document, either in paper form or electronically?
2 3 4 5 6 7 8 9 10 11 12 13 14 15	A Q A Q	(Exhibit No. 26 marked for identification) Does that one say 26 on it? Yes. Does it look like it comes from Epic's wiki? Yes. It's entitled Processes and Tips, and I'm just going to read the first couple sentences. It says, "This portal collects wikis that describe various processes we have on the Tech Comm team. In general, these processes are not specific to a particular deliverable (the deliverable-specific wikis have more information on those kinds of processes)." Did I read that correctly? Yes.	2 3 4 5 6 7 8 9 10 11 12 13 14 15	Q A Q A Q	Yes. Was part of the confusion with my question the difference between a content model and Cumulus generally? Yes. Okay. Would you agree with this paragraph that describes what a content model is in the tech comm team at Epic? No. Let's go back to the hypothetical where I'm starting as a technical writer at Epic again. When do I receive my Style Guide? When do I receive the Style Guide document, either in paper form or electronically? I don't know.
2 3 4 5 6 7 8 9 10 11 12 13 14 15	A Q A Q	(Exhibit No. 26 marked for identification) Does that one say 26 on it? Yes. Does it look like it comes from Epic's wiki? Yes. It's entitled Processes and Tips, and I'm just going to read the first couple sentences. It says, "This portal collects wikis that describe various processes we have on the Tech Comm team. In general, these processes are not specific to a particular deliverable (the deliverable-specific wikis have more information on those kinds of processes)." Did I read that correctly? Yes. You're familiar with the Cumulus Content Model?	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16	Q A Q A Q	Yes. Was part of the confusion with my question the difference between a content model and Cumulus generally? Yes. Okay. Would you agree with this paragraph that describes what a content model is in the tech comm team at Epic? No. Let's go back to the hypothetical where I'm starting as a technical writer at Epic again. When do I receive my Style Guide? When do I receive the Style Guide document, either in paper form or electronically? I don't know. Okay. Is it your best guess that I would get it
2 3 4 5 6 7 8 9 10 11 12 13 14 15	A Q A Q	(Exhibit No. 26 marked for identification) Does that one say 26 on it? Yes. Does it look like it comes from Epic's wiki? Yes. It's entitled Processes and Tips, and I'm just going to read the first couple sentences. It says, "This portal collects wikis that describe various processes we have on the Tech Comm team. In general, these processes are not specific to a particular deliverable (the deliverable-specific wikis have more information on those kinds of processes)." Did I read that correctly? Yes. You're familiar with the Cumulus Content Model? Let me describe it a different way. Does the	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17	Q A Q A Q	Yes. Was part of the confusion with my question the difference between a content model and Cumulus generally? Yes. Okay. Would you agree with this paragraph that describes what a content model is in the tech comm team at Epic? No. Let's go back to the hypothetical where I'm starting as a technical writer at Epic again. When do I receive my Style Guide? When do I receive the Style Guide document, either in paper form or electronically? I don't know. Okay. Is it your best guess that I would get it during training at some point?
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16	A Q A Q	(Exhibit No. 26 marked for identification) Does that one say 26 on it? Yes. Does it look like it comes from Epic's wiki? Yes. It's entitled Processes and Tips, and I'm just going to read the first couple sentences. It says, "This portal collects wikis that describe various processes we have on the Tech Comm team. In general, these processes are not specific to a particular deliverable (the deliverable-specific wikis have more information on those kinds of processes)." Did I read that correctly? Yes. You're familiar with the Cumulus Content Model? Let me describe it a different way. Does the word Cumulus mean something to you in terms of	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17	Q A Q A Q A	Yes. Was part of the confusion with my question the difference between a content model and Cumulus generally? Yes. Okay. Would you agree with this paragraph that describes what a content model is in the tech comm team at Epic? No. Let's go back to the hypothetical where I'm starting as a technical writer at Epic again. When do I receive my Style Guide? When do I receive the Style Guide document, either in paper form or electronically? I don't know. Okay. Is it your best guess that I would get it during training at some point? Yes.
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19	A Q A Q	(Exhibit No. 26 marked for identification) Does that one say 26 on it? Yes. Does it look like it comes from Epic's wiki? Yes. It's entitled Processes and Tips, and I'm just going to read the first couple sentences. It says, "This portal collects wikis that describe various processes we have on the Tech Comm team. In general, these processes are not specific to a particular deliverable (the deliverable-specific wikis have more information on those kinds of processes)." Did I read that correctly? Yes. You're familiar with the Cumulus Content Model? Let me describe it a different way. Does the word Cumulus mean something to you in terms of technical writing at Epic?	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	Q A Q A Q A	Yes. Was part of the confusion with my question the difference between a content model and Cumulus generally? Yes. Okay. Would you agree with this paragraph that describes what a content model is in the tech comm team at Epic? No. Let's go back to the hypothetical where I'm starting as a technical writer at Epic again. When do I receive my Style Guide? When do I receive the Style Guide document, either in paper form or electronically? I don't know. Okay. Is it your best guess that I would get it during training at some point? Yes. If I'm tasked with production of my first
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	A Q A Q A Q	(Exhibit No. 26 marked for identification) Does that one say 26 on it? Yes. Does it look like it comes from Epic's wiki? Yes. It's entitled Processes and Tips, and I'm just going to read the first couple sentences. It says, "This portal collects wikis that describe various processes we have on the Tech Comm team. In general, these processes are not specific to a particular deliverable (the deliverable-specific wikis have more information on those kinds of processes)." Did I read that correctly? Yes. You're familiar with the Cumulus Content Model? Let me describe it a different way. Does the word Cumulus mean something to you in terms of technical writing at Epic? Yes.	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	Q A Q A Q A	Yes. Was part of the confusion with my question the difference between a content model and Cumulus generally? Yes. Okay. Would you agree with this paragraph that describes what a content model is in the tech comm team at Epic? No. Let's go back to the hypothetical where I'm starting as a technical writer at Epic again. When do I receive my Style Guide? When do I receive the Style Guide document, either in paper form or electronically? I don't know. Okay. Is it your best guess that I would get it during training at some point? Yes. If I'm tasked with production of my first deliverable as a new technical writer, do I have
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	A Q A Q A Q A Q	(Exhibit No. 26 marked for identification) Does that one say 26 on it? Yes. Does it look like it comes from Epic's wiki? Yes. It's entitled Processes and Tips, and I'm just going to read the first couple sentences. It says, "This portal collects wikis that describe various processes we have on the Tech Comm team. In general, these processes are not specific to a particular deliverable (the deliverable-specific wikis have more information on those kinds of processes)." Did I read that correctly? Yes. You're familiar with the Cumulus Content Model? Let me describe it a different way. Does the word Cumulus mean something to you in terms of technical writing at Epic? Yes. Is Cumulus actually short for something else?	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	Q A Q A Q A	Yes. Was part of the confusion with my question the difference between a content model and Cumulus generally? Yes. Okay. Would you agree with this paragraph that describes what a content model is in the tech comm team at Epic? No. Let's go back to the hypothetical where I'm starting as a technical writer at Epic again. When do I receive my Style Guide? When do I receive the Style Guide document, either in paper form or electronically? I don't know. Okay. Is it your best guess that I would get it during training at some point? Yes. If I'm tasked with production of my first deliverable as a new technical writer, do I have the freedom to deviate from the Style Guide
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	A Q A Q A Q A	(Exhibit No. 26 marked for identification) Does that one say 26 on it? Yes. Does it look like it comes from Epic's wiki? Yes. It's entitled Processes and Tips, and I'm just going to read the first couple sentences. It says, "This portal collects wikis that describe various processes we have on the Tech Comm team. In general, these processes are not specific to a particular deliverable (the deliverable-specific wikis have more information on those kinds of processes)." Did I read that correctly? Yes. You're familiar with the Cumulus Content Model? Let me describe it a different way. Does the word Cumulus mean something to you in terms of technical writing at Epic? Yes. Is Cumulus actually short for something else? No.	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	Q A Q A Q A Q	Yes. Was part of the confusion with my question the difference between a content model and Cumulus generally? Yes. Okay. Would you agree with this paragraph that describes what a content model is in the tech comm team at Epic? No. Let's go back to the hypothetical where I'm starting as a technical writer at Epic again. When do I receive my Style Guide? When do I receive the Style Guide document, either in paper form or electronically? I don't know. Okay. Is it your best guess that I would get it during training at some point? Yes. If I'm tasked with production of my first deliverable as a new technical writer, do I have the freedom to deviate from the Style Guide without approval from someone else?
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	A Q A Q A Q A	(Exhibit No. 26 marked for identification) Does that one say 26 on it? Yes. Does it look like it comes from Epic's wiki? Yes. It's entitled Processes and Tips, and I'm just going to read the first couple sentences. It says, "This portal collects wikis that describe various processes we have on the Tech Comm team. In general, these processes are not specific to a particular deliverable (the deliverable-specific wikis have more information on those kinds of processes)." Did I read that correctly? Yes. You're familiar with the Cumulus Content Model? Let me describe it a different way. Does the word Cumulus mean something to you in terms of technical writing at Epic? Yes. Is Cumulus actually short for something else?	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	Q A Q A Q A Q	Yes. Was part of the confusion with my question the difference between a content model and Cumulus generally? Yes. Okay. Would you agree with this paragraph that describes what a content model is in the tech comm team at Epic? No. Let's go back to the hypothetical where I'm starting as a technical writer at Epic again. When do I receive my Style Guide? When do I receive the Style Guide document, either in paper form or electronically? I don't know. Okay. Is it your best guess that I would get it during training at some point? Yes. If I'm tasked with production of my first deliverable as a new technical writer, do I have the freedom to deviate from the Style Guide without approval from someone else? Yes.

technical writers produce and makes them follow

25 A So when you're creating a document, you are

Epic Systems Corporation Page 57 Page 59 1 essentially given a need that you need to meet, 1 Q Is there a requirement for you to have your time 2 but there is no sort of programatic enforcement of in by any particular time? In other words, end of the particular words you need to write or anything the day, end of the week, end of the month, end of 3 3 4 like that. It is a -- Really, one must gather the quarter? information, synthesize it, and best meet the 5 A Yes. 5 needs of the audience, our customers. That's the Q And what is that deadline for you to have your 6 7 number one goal. 7 time in? Maybe it would help if I gave you an example. In A End of the month. 8 O 8 our conversation yesterday, we discovered in the Q As a team lead, do you still spend the majority of 9 Style Guide that there are certain terms or your time producing deliverables or doing 10 10 something else? And I'm not talking about team 11 phrases to avoid, and one that we learned about 11 was debugging. And I'll represent to you the leads generically. I'm just talking about you 12 12 document indicated that you should avoid use of specifically. 13 the term debugging and instead use some different **14** A Can you rephrase -- repeat the question? 14 15 words. 15 Q Sure. I'll try. As a technical writer at Epic, is it your As a team lead, do you spend the majority of 16 16 understanding that I'm allowed to deviate from a your time producing deliverables or doing 17 17 requirement like that in the Style Guide without 18 18 something else? approval from someone else? 19 A Yes. 19 MR. FINKEL: Object to the form of 20 20 Q You spend the majority of your time producing the question about requirement. You can go deliverables? 21 21 ahead and answer. 22 A No. 22 Yes. 23 Q You spend the majority of your time doing 23 Α something else? O Have you ever instructed one of the technical 24 24 25 writers working in one of your groups at Epic that 25 A Yes. Page 58 Page 60 they are free to ignore the requirements of the 1 Q What is the something else that you do with the 1 Style Guide? majority of your time? 2 2 3 A I don't remember. 3 A It varies. 4 Q Okay. 4 Q Can you give me some examples, please? MR. KNUTSON: This would be a A I do project management, design our content 5 delivery software, internal support, working with 6 logical stopping point if you need a break, 7 or we can keep going. 7 team members. Q Do any of the technical writers who work under you THE WITNESS: We can take a break. 8 8 9 MR. KNUTSON: Okay. 9 spend the majority of their time doing something THE WITNESS: Yeah. other than producing deliverables? 10 10 11 A What do you mean, producing deliverables? MS. HANSEN: Going off the record, 11 end of DVD number 1. The time is 10:42. Q Let's use your definition, which is probably going 12 12 13 (Recess) 13 to be better than mine. When I use that phrase, MS. HANSEN: We are back on the producing deliverables, what does that mean to 14 14 record with DVD number 2. The time is 10:58. vou? 15 15

Q Thank you. As part of your job, do you ever 16 review the TLPs for technical writers? 17

- 18 Α
- **19** Q Do you track your time at Epic?
- 20 A Yes.
- 21 Q What is the name of the system you use to do that?
- 22 A DeLorean.
- 23 Q DeLorean? How often do you input the time you've
- worked into the DeLorean system? 24
- 25 A Approximately once a week.

- 16 A In general terms, it means identifying a topic or
- subject matter, researching, investigating what 17
- information to put into a document or using that 18
- as a survey for deliverable, writing that content, 19
- collaborating with others, and producing the 20
- finished document. 21
- 22 Q Is editing also part of the process you just
- described? 23
- Yes.
- 25 Q Are there any technical writers who work for you

Epics	ystems Corporation			Poge 62
	Page 61			Page 63
1	who spend the majority of their time doing	1	A	Yes.
2	something other than what you just described?			When you do that, are there any codes associated
	Yes.	3	~	with the work that you've done?
	Who?	_	Δ	Yes.
_				
	Casey.		Ų	Are you aware of any technical writer who spends
	Casey. What is Casey	6		the majority of their time doing work associated
	Casey Bushmaker.	7		with a cafeteria billing code?
8 Q	Okay. What does Casey do with the majority of			No.
9	Casey's time?	9	Q	When I use the phrase foundation code or
	It various.	10		foundation source or source code, do those phrases
	Can you please give some examples?	11		mean anything to you?
12 A	He does internal support, writes internal code for			Yes.
13	our content management system, does a lot of	13	Q	What do they mean to you?
14	Access LT, fixes bugs, reporting.	14	A	Well, the first two don't. Source code has a
15 Q	What is Casey's role?	15		broad definition.
	Technical communications.	16	0	What about the other?
	It sounds like Casey might have some technical		_	Say it again.
18	background in computing. Is that right?			Foundation code?
	What do you mean by background?		_	There is a team at Epic called foundations.
	I think you described doing something with the			Do you know what they do?
21	programmer or coding for Casey. Did I hear you		_	Yes.
	correctly?		Q	
22	Yes.		_	
			А	They work on infrastructure of the software shared
	Okay. What languages is Casey using when Casey	24	_	amongst the other applications.
25	does those things?	25	Q	Are you aware of any technical writers at Epic who
	B 99			
	Page 62			Page 64
1 A		1		•
	Caché ObjectScript, Access LT, SQL.	1 2		Page 64 spend the majority of their time working on the foundation code?
2 Q	Caché ObjectScript, Access LT, SQL. Anything else?	2	A	spend the majority of their time working on the
2 Q 3 A	Caché ObjectScript, Access LT, SQL. Anything else? Visual Basic 6.	2		spend the majority of their time working on the foundation code? No.
2 Q 3 A 4 Q	Caché ObjectScript, Access LT, SQL. Anything else? Visual Basic 6. Are knowledge of the computer languages you just	2 3 4	A Q	spend the majority of their time working on the foundation code? No. Are you aware of any members of the technical
2 Q 3 A 4 Q 5	Caché ObjectScript, Access LT, SQL. Anything else? Visual Basic 6. Are knowledge of the computer languages you just described a prerequisite for someone being hired	2 3 4 5		spend the majority of their time working on the foundation code? No. Are you aware of any members of the technical writing team that spend the majority of their time
2 Q 3 A 4 Q 5	Caché ObjectScript, Access LT, SQL. Anything else? Visual Basic 6. Are knowledge of the computer languages you just described a prerequisite for someone being hired as a technical writer at Epic?	2 3 4 5 6	Q	spend the majority of their time working on the foundation code? No. Are you aware of any members of the technical writing team that spend the majority of their time making sales calls?
2 Q 3 A 4 Q 5 6 7 A	Caché ObjectScript, Access LT, SQL. Anything else? Visual Basic 6. Are knowledge of the computer languages you just described a prerequisite for someone being hired as a technical writer at Epic? No.	2 3 4 5 6 7	Q A	spend the majority of their time working on the foundation code? No. Are you aware of any members of the technical writing team that spend the majority of their time making sales calls? No.
2 Q 3 A 4 Q 5 6 7 A 8 Q	Caché ObjectScript, Access LT, SQL. Anything else? Visual Basic 6. Are knowledge of the computer languages you just described a prerequisite for someone being hired as a technical writer at Epic? No. Are you aware of any technical writer at Epic who	2 3 4 5 6 7 8	Q A	spend the majority of their time working on the foundation code? No. Are you aware of any members of the technical writing team that spend the majority of their time making sales calls? No. How about technical writers who spend the majority
2 Q 3 A 4 Q 5 6 7 A 8 Q 9	Caché ObjectScript, Access LT, SQL. Anything else? Visual Basic 6. Are knowledge of the computer languages you just described a prerequisite for someone being hired as a technical writer at Epic? No. Are you aware of any technical writer at Epic who spends the majority of his or her time working in	2 3 4 5 6 7 8 9	Q A	spend the majority of their time working on the foundation code? No. Are you aware of any members of the technical writing team that spend the majority of their time making sales calls? No. How about technical writers who spend the majority of their time negotiating with Epic's customers
2 Q 3 A 4 Q 5 6 7 A 8 Q 9	Caché ObjectScript, Access LT, SQL. Anything else? Visual Basic 6. Are knowledge of the computer languages you just described a prerequisite for someone being hired as a technical writer at Epic? No. Are you aware of any technical writer at Epic who spends the majority of his or her time working in the cafeteria at Epic?	2 3 4 5 6 7 8 9	Q A Q	spend the majority of their time working on the foundation code? No. Are you aware of any members of the technical writing team that spend the majority of their time making sales calls? No. How about technical writers who spend the majority of their time negotiating with Epic's customers over the price of the software?
2 Q 3 A 4 Q 5 6 7 A 8 Q 9 10 11 A	Caché ObjectScript, Access LT, SQL. Anything else? Visual Basic 6. Are knowledge of the computer languages you just described a prerequisite for someone being hired as a technical writer at Epic? No. Are you aware of any technical writer at Epic who spends the majority of his or her time working in the cafeteria at Epic? No.	2 3 4 5 6 7 8 9 10	Q A Q	spend the majority of their time working on the foundation code? No. Are you aware of any members of the technical writing team that spend the majority of their time making sales calls? No. How about technical writers who spend the majority of their time negotiating with Epic's customers over the price of the software? No.
2 Q 3 A 4 Q 5 6 7 A 8 Q 9 10 11 A 12 Q	Caché ObjectScript, Access LT, SQL. Anything else? Visual Basic 6. Are knowledge of the computer languages you just described a prerequisite for someone being hired as a technical writer at Epic? No. Are you aware of any technical writer at Epic who spends the majority of his or her time working in the cafeteria at Epic? No. Do you know any technical writer who works in the	2 3 4 5 6 7 8 9 10 11 12	Q A Q	spend the majority of their time working on the foundation code? No. Are you aware of any members of the technical writing team that spend the majority of their time making sales calls? No. How about technical writers who spend the majority of their time negotiating with Epic's customers over the price of the software? No. Are there any technical writers who spend the
2 Q 3 A 4 Q 5 6 7 A 8 Q 9 10 11 A 12 Q 13	Caché ObjectScript, Access LT, SQL. Anything else? Visual Basic 6. Are knowledge of the computer languages you just described a prerequisite for someone being hired as a technical writer at Epic? No. Are you aware of any technical writer at Epic who spends the majority of his or her time working in the cafeteria at Epic? No. Do you know any technical writer who works in the cafeteria at all?	2 3 4 5 6 7 8 9 10 11 12 13	Q A Q	spend the majority of their time working on the foundation code? No. Are you aware of any members of the technical writing team that spend the majority of their time making sales calls? No. How about technical writers who spend the majority of their time negotiating with Epic's customers over the price of the software? No. Are there any technical writers who spend the majority of their time arranging travel plans for
2 Q 3 A 4 Q 5 6 7 A 8 Q 9 10 11 A 12 Q 13 14 A	Caché ObjectScript, Access LT, SQL. Anything else? Visual Basic 6. Are knowledge of the computer languages you just described a prerequisite for someone being hired as a technical writer at Epic? No. Are you aware of any technical writer at Epic who spends the majority of his or her time working in the cafeteria at Epic? No. Do you know any technical writer who works in the cafeteria at all? What do you mean, works in the cafeteria?	2 3 4 5 6 7 8 9 10 11 12 13 14	Q A Q A	spend the majority of their time working on the foundation code? No. Are you aware of any members of the technical writing team that spend the majority of their time making sales calls? No. How about technical writers who spend the majority of their time negotiating with Epic's customers over the price of the software? No. Are there any technical writers who spend the majority of their time arranging travel plans for Epic employees?
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2 Q 3 A 4 Q 5 6 7 A 8 Q 9 10 11 A 12 Q 13 14 A 15 Q 16 17	Caché ObjectScript, Access LT, SQL. Anything else? Visual Basic 6. Are knowledge of the computer languages you just described a prerequisite for someone being hired as a technical writer at Epic? No. Are you aware of any technical writer at Epic who spends the majority of his or her time working in the cafeteria at Epic? No. Do you know any technical writer who works in the cafeteria at all? What do you mean, works in the cafeteria? Am I right that when an Epic employee performs some work task there is a corresponding billing code that goes with that task?	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16	Q A Q A Q A	spend the majority of their time working on the foundation code? No. Are you aware of any members of the technical writing team that spend the majority of their time making sales calls? No. How about technical writers who spend the majority of their time negotiating with Epic's customers over the price of the software? No. Are there any technical writers who spend the majority of their time arranging travel plans for Epic employees? No. Is there another team that handles that? Yes.
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2 Q 3 A 4 Q 5 6 7 A 8 Q 9 10 11 A 12 Q 13 14 A 15 Q 16 17 18 A 19 Q 20 A 21 Q	Caché ObjectScript, Access LT, SQL. Anything else? Visual Basic 6. Are knowledge of the computer languages you just described a prerequisite for someone being hired as a technical writer at Epic? No. Are you aware of any technical writer at Epic who spends the majority of his or her time working in the cafeteria at Epic? No. Do you know any technical writer who works in the cafeteria at all? What do you mean, works in the cafeteria? Am I right that when an Epic employee performs some work task there is a corresponding billing code that goes with that task? A building code? Billing. Billing code. Let me withdraw the question. You talked about	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	Q A Q A Q A Q A	spend the majority of their time working on the foundation code? No. Are you aware of any members of the technical writing team that spend the majority of their time making sales calls? No. How about technical writers who spend the majority of their time negotiating with Epic's customers over the price of the software? No. Are there any technical writers who spend the majority of their time arranging travel plans for Epic employees? No. Is there another team that handles that? Yes. Do you know the name of that team? Yes. What is it? Travel.
2 Q 3 A 4 Q 5 6 7 A 8 Q 9 10 11 A 12 Q 13 14 A 15 Q 16 17 18 A 19 Q 20 A 21 Q 22 23	Caché ObjectScript, Access LT, SQL. Anything else? Visual Basic 6. Are knowledge of the computer languages you just described a prerequisite for someone being hired as a technical writer at Epic? No. Are you aware of any technical writer at Epic who spends the majority of his or her time working in the cafeteria at Epic? No. Do you know any technical writer who works in the cafeteria at all? What do you mean, works in the cafeteria? Am I right that when an Epic employee performs some work task there is a corresponding billing code that goes with that task? A building code? Billing. Billing code. Let me withdraw the question. You talked about entering your time approximately every week;	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	Q A Q A Q A Q A Q A Q	spend the majority of their time working on the foundation code? No. Are you aware of any members of the technical writing team that spend the majority of their time making sales calls? No. How about technical writers who spend the majority of their time negotiating with Epic's customers over the price of the software? No. Are there any technical writers who spend the majority of their time arranging travel plans for Epic employees? No. Is there another team that handles that? Yes. Do you know the name of that team? Yes. What is it? Travel. Any technical writers who spend the majority of their time engineering Epic software?
2 Q 3 A 4 Q 5 6 7 A 8 Q 9 10 11 A 12 Q 13 14 A 15 Q 16 17 18 A 19 Q 20 A 21 Q 22 23 24 A	Caché ObjectScript, Access LT, SQL. Anything else? Visual Basic 6. Are knowledge of the computer languages you just described a prerequisite for someone being hired as a technical writer at Epic? No. Are you aware of any technical writer at Epic who spends the majority of his or her time working in the cafeteria at Epic? No. Do you know any technical writer who works in the cafeteria at all? What do you mean, works in the cafeteria? Am I right that when an Epic employee performs some work task there is a corresponding billing code that goes with that task? A building code? Billing. Billing code. Let me withdraw the question. You talked about entering your time approximately every week; right?	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24	Q	spend the majority of their time working on the foundation code? No. Are you aware of any members of the technical writing team that spend the majority of their time making sales calls? No. How about technical writers who spend the majority of their time negotiating with Epic's customers over the price of the software? No. Are there any technical writers who spend the majority of their time arranging travel plans for Epic employees? No. Is there another team that handles that? Yes. Do you know the name of that team? Yes. What is it? Travel. Any technical writers who spend the majority of

Page 65 1 used at Epic? 2 A Yes. 3 Q And when you heard it, what was the context for 3 Q Do the technical writers.	February 24, 2016
 used at Epic? in the analysis of compute A Yes. technical writers. 	Page 67
2 A Yes. 2 technical writers.	_
	iter systems by many
3 Q And when you heard it, what was the context for 3 Q Do the technical writers	
4 it? 4 specialized computer tra	ining before arriving at
5 A Typically in the context of technical services or 5 Epic?	: 1: - 1 4 4 : - : - 0
6 Software developers. 6 A What do you mean, spec	1 0
7 Q Is technical services sometimes called TS? 7 Q Do they have any degrees	
8 A Yes. 8 computer systems analy	sis, computer systems
9 Q Is that a team at Epic?10 A Yes.9 engineering?10 A It's possible.	
	a specifically who has
11 Q Is that team distinct from the technical 11 Q Can you think of anyon communications team? 12 worked on your team wi	
13 A Yes. 13 A No.	tii tiiat backgiound:
14 Q Are there any Epic employees with the role 14 Q Okay. If we were to na	rrow the definition of
technical communications who spend the majority of technical communications who spend the majority of technical communications who spend the majority of technical computer systems analy	
their time working in the technical service team? 16 capability, training, and	
	e a computer software or
18 Q Are there any technical writers who spend the hardware system, do you	
19 majority of their time purchasing the furniture in 19 are technical writers who	
20 the technical service team area? 20 their time doing that as of	
21 A No. 21 deliverables?	- FL
	Object to the form.
23 handles that? 23 A How exactly did you ch	•
24 A I don't know. 24 question?	
1	N: I'll just have you
25 Q Are there any members of the technical service 25 MR. KNUTSC	
1	ON: I'll just have you Page 68
25 Q Are there any members of the technical service Page 66 1 team that spend the majority of their time 1 read it back, pretty pl	Page 68 lease.
Page 66 1 team that spend the majority of their time 2 analyzing the computer systems at Epic? 25 MR. KNUTSC Page 66 1 read it back, pretty pl 2 (Question read)	Page 68 lease.
Page 66 1 team that spend the majority of their time 2 analyzing the computer systems at Epic? 3 A What do you mean, analyzing? 25 MR. KNUTSC 1 read it back, pretty pl 2 (Question read and you've the interpretation of their time analyzing analyzing? 3 A I don't know that you've the interpretation of the technical service are interpretation.	Page 68 lease.) e narrowed the definition
Page 66 1 team that spend the majority of their time 2 analyzing the computer systems at Epic? 3 A What do you mean, analyzing? 4 Q I'm going to use the phrase computer system Page 66 1 read it back, pretty please (Question read and A I don't know that you've and A I don't kn	Page 68 lease.) e narrowed the definition on. I believe that is
Page 66 1 team that spend the majority of their time 2 analyzing the computer systems at Epic? 3 A What do you mean, analyzing? 4 Q I'm going to use the phrase computer system 5 generally to include software, but it can also MR. KNUTSC 1 read it back, pretty pl 2 (Question read 3 A I don't know that you've 4 from the previous questi 5 accurate, that a substanti	Page 68 lease.) e narrowed the definition on. I believe that is ial portion of time is
Page 66 1 team that spend the majority of their time 2 analyzing the computer systems at Epic? 3 A What do you mean, analyzing? 4 Q I'm going to use the phrase computer system 5 generally to include software, but it can also 6 include hardware in this instance or database Page 66 1 read it back, pretty plant in the previous question of the previous question include software, but it can also 5 accurate, that a substantion of the include hardware in this instance or database 1 read it back, pretty plant in the previous question include software, but it can also 4 from the previous question include hardware in this instance or database 6 spent doing systems and	Page 68 lease.) e narrowed the definition on. I believe that is ial portion of time is lysis.
Page 66 1 team that spend the majority of their time 2 analyzing the computer systems at Epic? 3 A What do you mean, analyzing? 4 Q I'm going to use the phrase computer system 5 generally to include software, but it can also 6 include hardware in this instance or database 7 administration. Page 66 1 read it back, pretty pl 2 (Question read 3 A I don't know that you've 4 from the previous questi 5 accurate, that a substanti 6 spent doing systems ana 7 Q Are the technical writer	Page 68 lease.) e narrowed the definition on. I believe that is ial portion of time is lysis. s given input from other
Page 66 1 team that spend the majority of their time 2 analyzing the computer systems at Epic? 3 A What do you mean, analyzing? 4 Q I'm going to use the phrase computer system 5 generally to include software, but it can also 6 include hardware in this instance or database 7 administration. 8 A Uh-huh. Uh-huh. Page 66 1 read it back, pretty pl 2 (Question read 3 A I don't know that you've 4 from the previous questi 5 accurate, that a substanti 6 spent doing systems and 7 Q Are the technical writer 8 roles at Epic when they	Page 68 lease.) e narrowed the definition on. I believe that is ial portion of time is lysis. s given input from other perform what you're
Page 66 1 team that spend the majority of their time 2 analyzing the computer systems at Epic? 3 A What do you mean, analyzing? 4 Q I'm going to use the phrase computer system 5 generally to include software, but it can also 6 include hardware in this instance or database 7 administration. 8 A Uh-huh. Uh-huh. 9 Q Are there any technical writing employees who Page 66 1 read it back, pretty pl 2 (Question read 3 A I don't know that you've 4 from the previous questi 5 accurate, that a substanti 6 spent doing systems and 7 Q Are the technical writer 8 roles at Epic when they 9 describing as systems are	Page 68 lease.) e narrowed the definition on. I believe that is ial portion of time is lysis. s given input from other perform what you're nalysis?
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Page 66 1 team that spend the majority of their time 2 analyzing the computer systems at Epic? 3 A What do you mean, analyzing? 4 Q I'm going to use the phrase computer system 5 generally to include software, but it can also 6 include hardware in this instance or database 7 administration. 8 A Uh-huh. Uh-huh. 9 Q Are there any technical writing employees who 10 spend the majority of their time in those duties 11 as opposed to producing deliverables? 12 MR. KNUTSO 1 read it back, pretty ploud Question read 2 (Question read 3 A I don't know that you've from the previous question spend doing systems and accurate, that a substantion spend doing systems and question question of the previous question spend doing systems and question describing as systems are capable of the producing deliverables? 10 A I don't know what you restricted to the producing deliverables? 11 Q Is it your testimony that the producing deliverables? 12 Epic Systems are capable of the previous question and previous question that the previous question accurate, that a substantion spend doing systems and question accurate, that a substantion spend doing systems and question accurate, that a substantion accurate accurate	Page 68 lease. e narrowed the definition on. I believe that is ial portion of time is lysis. s given input from other perform what you're nalysis? mean by given input. t the technical writers at the of independently
Page 66 1 team that spend the majority of their time 2 analyzing the computer systems at Epic? 3 A What do you mean, analyzing? 4 Q I'm going to use the phrase computer system 5 generally to include software, but it can also 6 include hardware in this instance or database 7 administration. 8 A Uh-huh. Uh-huh. 9 Q Are there any technical writing employees who 10 spend the majority of their time in those duties 11 as opposed to producing deliverables? 12 MR. KNUTSC 1 read it back, pretty plance in the data it back, pretty plance in the	Page 68 lease. e narrowed the definition on. I believe that is ial portion of time is lysis. s given input from other perform what you're nalysis? mean by given input. t the technical writers at
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Page 66 1 team that spend the majority of their time 2 analyzing the computer systems at Epic? 3 A What do you mean, analyzing? 4 Q I'm going to use the phrase computer system 5 generally to include software, but it can also 6 include hardware in this instance or database 7 administration. 8 A Uh-huh. Uh-huh. 9 Q Are there any technical writing employees who 10 spend the majority of their time in those duties 11 as opposed to producing deliverables? 12 MR. FINKEL: His question was more 13 about what you mean by analyzing. 14 Q Okay. Do you understand my question? 15 A No. 16 Q Okay. Let me try again. The question I'm trying 17 to ask is whether you know of any technical Page 66 1 read it back, pretty plog (Question read and it back, pretty plog (Questio	Page 68 lease. e narrowed the definition on. I believe that is ial portion of time is lysis. s given input from other perform what you're nalysis? mean by given input. t the technical writers at the of independently tware or hardware system? For that is what? I the software at a deep fectively. All tech
Page 66 1 team that spend the majority of their time 2 analyzing the computer systems at Epic? 3 A What do you mean, analyzing? 4 Q I'm going to use the phrase computer system 5 generally to include software, but it can also 6 include hardware in this instance or database 7 administration. 8 A Uh-huh. Uh-huh. 9 Q Are there any technical writing employees who 10 spend the majority of their time in those duties 11 as opposed to producing deliverables? 12 MR. FINKEL: His question was more 13 about what you mean by analyzing. 14 Q Okay. Do you understand my question? 15 A No. 16 Q Okay. Let me try again. The question I'm trying 17 to ask is whether you know of any technical 18 writing employees who spend the majority of their Page 66 1 read it back, pretty plog (Question read and it back, pretty	Page 68 lease. e narrowed the definition on. I believe that is ial portion of time is lysis. It is given input from other perform what you're nalysis? Inean by given input. It the technical writers at the of independently tware or hardware system? For that is what? I the software at a deep fectively. All tech ugh extensive training to be
Page 66 1 team that spend the majority of their time 2 analyzing the computer systems at Epic? 3 A What do you mean, analyzing? 4 Q I'm going to use the phrase computer system 5 generally to include software, but it can also 6 include hardware in this instance or database 7 administration. 8 A Uh-huh. Uh-huh. 9 Q Are there any technical writing employees who 10 spend the majority of their time in those duties 11 as opposed to producing deliverables? 12 MR. FINKEL: His question was more 13 about what you mean by analyzing. 14 Q Okay. Do you understand my question? 15 A No. 16 Q Okay. Let me try again. The question I'm trying 17 to ask is whether you know of any technical 18 writing employees who spend the majority of their 19 time analyzing Epic's computer systems as opposed 10 read it back, pretty pl 2 (Question read 3 A I don't know that you've 4 from the previous question spent doing systems and 7 Q Are the technical writier 8 roles at Epic when they 9 describing as systems ar 10 A I don't know what you relation grows accurate, that a substanting accurate, that a subst	Page 68 lease. e narrowed the definition on. I believe that is ial portion of time is lysis. It is given input from other perform what you're nalysis? Inean by given input. It the technical writers at the of independently tware or hardware system? For that is what? I the software at a deep fectively. All tech ugh extensive training to be

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25

language?

MR. FINKEL: Object to the form.

would say a significant portion of time is spent

You can go ahead.

24 A Analysis can be interpreted broadly, and so I

understanding and knowledge would qualify.

does that include actually learning programming

23 Q The deep level of understanding you've described,

Long, Epic S	ystems Corporation	L	-III	Videotape 30(b)(6) Deposition of Andrew T. Dolan February 24, 2016
_F ~	Page 69			Page 71
2 Q 3 4 A 5 Q 6 7 A 8 Q 9 A 10 Q 11 A 12 Q 13 A 14 Q 15 16 A 17 Q	Not necessarily. Does it include having the ability to actually write code? It could. Can you think of anyone specifically in the technical writing team who writes code for Epic? Yes. Okay. Who? Casey Bushmaker. Okay. Anyone other than Casey? Yes. Who? Peter Jorsch. And what computer programming languages is Peter conversant with? Caché ObjectScript. Any others? Visual Basic 6. Do you know what language the foundation code is written in at Epic? What do you mean by the foundation code?	13 14 15 16 17 18 19 20 21 22 23 24	A Q A Q A Q	I'm going to read to you a statement we've been provided about the technical writing process at Epic, and I just want to know if you agree or disagree with it. Okay? Our technical writers have a knack for explaining complex topics in simple language. Successful technical writers are detail oriented, can process large amounts of critical information, and thrive under tight deadlines. Anything about that description of technical writers at Epic with which you disagree? I agree that it accurately describes some technical writers. How about this one: Technical writers use their skill to apply well-established techniques, procedures, and specific standards described in manuals and other sources like Cumulus and the wikis. Do you disagree with that statement? Which type of technical writers. It's a broad category.
2 3 4	Not exactly. Are you referring to the team foundation the foundations team at Epic and the code that they are responsible for or are you using that term more generally? When one of Epic's customers purchases Epic's software, that software has a foundation code within it. Do you understand what I'm saying? Your terminology is not quite accurate. Okay. Why don't you tell me, then, what your understanding is of the languages used in programming the software that Epic sells to its customers. Our database software is written in Caché	2 3 4 5 6 7 8 9 10 11	A Q	well-established techniques, procedures, and specific standards described in manuals or other sources like Cumulus and the wikis. And then my question is is there anything in that statement that you believe is untrue? No.

ObjectScript, also known as M. It's an M variant. 14

Our client software is a combination of Visual 15

Basic 6, as well as C#, JavaScript, CSS, and HTML. 16

17 Q Any others?

18 A Yes, but those are the ones that come to mind.

19 Q Okay. Thanks. Do you believe that it's a

requirement for someone to be hired as a technical 20

21 writer at Epic to know any of those computer

languages before they are hired? 22

23 A What do you mean by know?

24 Q Be able to use them.

25 A No.

14 Q What? 15 A At least based on my -- what I heard, it made it sound very, like, comprehensive, or like a 16 required. Is that accurate? I didn't know if I 17 18 caught the word all, but --19 Q Part of the way Epic maintains the quality of its 20 technical writing is by making sure the 21 deliverables technical writers produce are reviewed and approved by a supervisor.

22

23 A That is sometimes true but oftentimes not. It

doesn't paint the whole picture. 24

25 Q I understand.

Epic Systems Corporation Page 73 Page 75 1 A Right. 1 Q Is there a reason that I wouldn't understand that 2 Q I assume the quality of the deliverables you 2 feature innately already? produce are important to Epic? A Yes. 3 4 A Yes. 4 O Why? 5 Q And is it your understanding Epic would prefer A Again, speaking broadly, since procedure can mean 5 that they be right? a lot of -- be interpreted many ways, there is 6 6 7 A Yes. 7 some very complex, sophisticated procedures within Q Would you agree that an editing process helps 8 the software that have, you know, many ensure that the deliverables produced are correct? permutations of how they could be configured or 9 10 A Often. how they could interact depending on individual 10 11 Q Technical writers at Epic interface with the customer systems. There is not a single, 11 developers as part of the technical writer's job; straightforward way to understand that, and you 12 12 must understand the intent and all the variables 13 13 **14** A Which type of technical writer? that go into, again, the procedure in order to 14 15 Q Is there a technical writer -- Strike that. understand that at a deep enough level to digest 15 Do any of the technical writers who work and relay that information. And, again, this is 16 16 under you interact with developers in order to do for some technical writers. 17 17 18 their job? 18 O Thank you. I think I understand. But let me make 19 A Yes. sure. 19 20 Q Do the developers help the technical writers by If there are multiple different options for a 20 giving them information they need to help produce software update within Epic, does a developer tell 21 21 the technical writer which option is going to be their deliverables? 22 22 23 A No. On my team? ultimately used? 23 24 Q Sure. A Not necessarily. 24 25 A No. 25 O How does the technical writer find out what to

> Page 74 Page 76

- 1 O Are there teams within tech comm where developers give technical writers information that's useful to them in producing deliverables? 3 4 A What do you mean by give them?
- 5 Q Let's try it this way: I want to talk about a
- hypothetical deliverable I've been asked to
- 7 produce that we'll call a software use procedure.
- Okay? As a technical writer at Epic, who am I 8
- 9 going to talk to about what information should be
- contained in that software use procedure? 10
- 11 A There are a lot of options for that that may
- include discussion with our development staff, 12
- 13 implementation staff, support staff. It may also
- include going directly in the system to understand 14
- the procedure, since we're using generic 15
- terminology. 16
- Q Okay. What might I expect to find directly in the 17
- system that would help me? 18
- A Well, you would execute the procedure or be able 19
- 20 to do so within the software as a means of
- understanding it, again, at a deeper level. You 21
- might also do the build in the system, again kind 22
- of that system analysis necessary to understand 23
- the feature in a way that ultimately our customers 24
- would need to be able to use it. 25

- 1 talk about in the deliverable for that
- hypothetical software update, then? 2
- 3 A Well, again, going to my sort of previous example,
- 4 it may require talking directly with customers, it may require talking to implementation staff, other 5
- technical services staff. It may involve speaking 6 7
 - with the software developer.
- There is not a -- I would not characterize it 8 9 as a single source of truth, as it were. It's
- really a synthesis of information from a variety 10
- of, you know, other individuals or, again, from 11
- using the software itself, understanding how it's 12
- 13 built in the system.
- Okay. I'm going to give you what's probably a 14 O
- clumsy example, so bear with me, but let's say 15 Epic has a customer that we'll call St. Mary's and 16
- St. Mary's OR staff wants to have the option to 17
- add a chest x-ray when they're performing a 18
- certain cardiac procedure. That request is 19
- 20 relayed to Epic, Hey, we want this drop-down for a
- chest x-ray when we're doing this operative 21
- procedure. Who within Epic decides whether or not 22
- that change is feasible within the parameters of 23
- the software? 24
- 25 A Whether it's feasible?

Page 77 Page 79 1 Q Whether it can be done based on the computer 1 marked as number 9. If you look at the bottom programming available. 2 right-hand corner of the first page, you'll see a 3 A Typically a software developer. 3 string of letters and numbers that end with 4006. 4 Q And continuing with this hypothetical, then, once 4 Do you see that? that software developer determines that, yes, we 5 A Yes. can make that change, here is how we're going to Q If you go to the last page, it looks like it ends 6 7 do it, is that then when the change is documented 7 with 4.112. by tech comm? A Yes. 8 9 A Not necessarily. It first has to go through the 9 Q Okay. Let's, if you can, please, go to page 4100, which should be a table with two columns. process to actually create the development, which 10 10 is, you know, then channeled into the design 11 11 A Let me take this out. process which I believe we spoke about earlier. 12 Q Have you found it? 12 And really a lot of folks can be involved in the 13 A Yes. 13 design process, possibly including folks from 14 O It looks like the left column is entitled Term to 14 15 technical communications, software development, to Avoid and then the right column is entitled 15 figure out the best way to meet that need. At the Replacement. Do you see that? 16 16 point that it was released, it would then be up to 17 A Yes. 17 the technical communicator to figure out how best 18 18 Q And we might as well use the one that I talked to meet that need for the customer. about earlier. Do you see where it says debug or 19 19 20 O Okay. Thanks. Let's kind of transition from debugging as a term to avoid? 20 broad view to a more narrow focus now. I want to 21 A Yes. 21 talk about some of the resources that take some of Q It says, "Use 'troubleshoot,' or write around it. 22 22 the guesswork out of what the technical writers do For example, use 'utility' to refer to a debugging 23 23 day-to-day. tool. 'Debug' is a vague term that implies that 24 24 25 We've talked already about the Style Guide. 25 there are bugs in the system." Do you see where I Page 78 Page 80 (Exhibit No. 27 marked for read that? 1 identification) 2 A Yes. 2 3 Q You're being marked -- or handed an exhibit marked 3 Q Would it be fair for me to describe that as a 27 that has four meow meows on it. I think writing convention that the technical writers at 4 they're all the same, though. It looks like this Epic are supposed to employ? 5 document is entitled Title Capitalization. Do you 6 A I would say it's a recommendation. 6 7 see that? 7 Q Okay. 8 A Yes. 8 A Yes. 9 O Okay. Is this document intended to assist **9** Q Why don't you turn to the page right before that technical writers in figuring out when and which one, then. This one is entitled Terms to Avoid. 10 10 parts of a title should be capitalized in a Do you see it at the top? 11 11 deliverable? 12 12 A Yes. 13 A I have no idea what this is supposed to do. 13 Q Right below that it says, "The following is a list 14 O Okay. You haven't seen this one before? of terms you should avoid using in your writing." 14 Do you see that? 15 A No. 15

- 16 Q Okay. Are there any conventions at Epic in tech17 comm related to capitalization?
- **18** A I don't know.
- 19 Q Okay. Let's see. Are you familiar with the part
- of the Style Guide that I described earlier that
- talks about terms to avoid?
- 22 A No.

25

- 23 Q All right. Let's look at it quickly, then.
- Number 9, Noah. Do we have another copy of this?
 - You've just been handed a document previously

- 16 A Uh-huh.
- 17 COURT REPORTER: Is that a yes?
- 18 A Yes.
- MR. KNUTSON: Thank you. My bad.
- 20 Q I don't see the word recommend or recommendation21 in that sentence. Do you?
- 22 A No.
- 23 Q All right. Let's talk about a few more. Is there a grammar wiki in tech comm?
- 25 A I don't know.
- 25 A Tuolit kilow

		ystems Corporation			February 24, 2016
		Page 81			Page 83
1		(Exhibit No. 28 marked for	1		prioritization process?
2		identification)	2	A	Can you Do you have a more specific example?
3	Q	You now have number 28. Have you seen this one	3	Q	Sure.
4		before?	4		(Exhibit No. 29 marked for
5	A	No.	5		identification)
6	Q	Okay. Would you agree with me it looks like this	6		MR. KNUTSON: 28?
7		comes from Epic's wiki?	7		COURT REPORTER: 29. 29.
8	A	Yes.	8		MR. KNUTSON: Thanks.
9	Q	At the top it says Grammar, and below that it	9	Q	You've just been handed number 29. Take a second,
10		says, "This topic includes the information that is	10		look at that, and tell me if you've ever seen this
11		discussed in the Grammar Refresher class, as well	11		before.
12		as information about other common grammar errors."			I have not seen this before.
13		Do you see where I read that?			Okay. Does it appear it comes from Epic's wiki?
14		Yes.			Yes.
15	Q	Are you aware of the grammar refresher class?		Q	Can you find this section on the front page that
16			16		says Stats Don't Think?
17	Q			A	
18		Agreement. It then says, "The pronoun and its	18	Q	•
19		antecedent must agree in number. Titles, company	19		data doesn't tell you what's important or what
20		names, and words mentioned as words are singular.	20		needs improvement. It counts the things we can
21		Indefinite pronouns (such as 'anyone') and	21		count so you can buttress your judgment with
22		interrogative pronouns (such as 'who') do not have	22		evidence. You should use these metrics, but you
23		antecedents." It then gives two wrong examples	23		should also consider your intuition, the input of
24		and two right examples. Do you see that?	24		your SMEs, Epic's priorities, or any of the other
25	А	Yes.	25		factors that go into assessing the priority of a
		Page 82			Page 84
1	O	Is this an example of information available to the	1		document." Did I read that correctly?
2	•	technical writers to assist them in producing		Α	•
3		deliverables at Epic?	3	Q	Do you know what is meant by data in that
	A	Yes, it is an example.	4	•	paragraph?
5	Q	•	5	A	Generally or specifically?
6	-	one is entitled Minimalism. The first sentence			Are you able to discern what it's intended to

- one is entitled Minimalism. The first sentence
- says, "Minimalist writing is much more than simply
- 8 reducing the number of words in a document." Do
- you see where I read that?
- 10 A Yes.
- 11 Q Is minimalism a style of writing that is preferred
- at Epic?
- 13 A I wouldn't characterize it as a style, I guess.
- **14** Q Let me try to ask a better question.
- Is the technical writing produced at Epic
- intended to be succinct and minimalist as opposed
- to prose?
- 18 A I don't think those are opposing terms. It is, by
- definition, prose. Right?
- 20 Q Sure. Let me use a better example, then.
- 21 A I agree with the statement it can be defined as
- removing useless information while adding useful
- 23 information.
- 24 Q Okay. Thanks. Let's just leave it at that, then.
- Are you familiar with a tech comm

- 6 Q Are you able to discern what it's intended to
- convey in the context of that paragraph?
- 8 A Yes.
- **9** Q What is that?
- 10 A I don't know the specific metrics this is
- referring to, but generally there is objective
- data that can be used to measure, but there is
- also a lot of judgment that needs to go into it
- and is contrasting the objective versus the
- subjective judgment of the individual writer.
- **16** Q What is the objective data available?
- 17 A I don't know.
- **18** Q Okay. Me either. Thanks.
- Are you familiar with a part of the Epic tech comm wiki called The Writing Well?
- 21 A No.
- (Exhibit No. 30 marked for
- identification)
- 24 Q This document has been marked 30. Do you see25 where it says The Writing Well at the top?

23

		Page 85			Page 87
1	Α	Yes.	1		Well, maybe not.
2	Q		2		(Exhibit No. 32 marked for
3	•	Writing Well is the Tech Comm team's wiki home for	3		identification)
4		all things related to style, consistency, usage,	4		You've just been given Exhibit 32 which is
5		and best practices for writing." Do you see that?	5		entitled Writing for Your Audience, which appears
6	A	Yes.	6		to have been authored by Lindsay More and Nikki
7	Q	Below that it has a references section that	7		Muenchow. Do you see that?
8		includes what look like hyperlinks to the Epic	8	A	Yes.
9		style manual, the Microsoft Manual of Style, and	9	Q	Okay. Have you ever seen this document before?
10		the American Heritage Dictionary. Do you see	10	A	I don't remember.
11		that?	11	Q	· · · · · · · · · · · · · · · · · · ·
12		Yes.		A	
13	Q	•		_	Who is that?
14		those headings are items with bullet points. In			She's a former coworker.
15		looking at this document, what is your		Q	I'm inferring that she's no longer a coworker. Is
16		understanding of what the bullet-pointed items	16		that true?
17		represent?			Yes.
18	А	They appear to be hyperlinks to either other wiki articles or documents.			Okay. Why is she no longer a coworker?
19	Q	Some examples are, and I'm in the one, two		Q	She no longer works at Epic. Okay. When did she leave?
20 21	Ų	third column now, Galaxy synonyms, grammar,		_	I don't remember exactly.
22		minimalism, avoiding negative grammatical			Do you know generally?
23		constructions, common clunky phrases to avoid,			It was around the second quarter of 2015.
24		writing for translation. Do you see those?		Q	
	Α	Yes.	25		document, please? Would you agree with me that
					, 1
		Page 86			Page 88
1	Q	Page 86 You believe that those all likely go to hyperlinks	1		Page 88 this looks like maybe a presentation of some kind,
1 2	Q	You believe that those all likely go to hyperlinks to other areas of the wiki, some of which we've	2		this looks like maybe a presentation of some kind, maybe these are PowerPoint slides?
2		You believe that those all likely go to hyperlinks to other areas of the wiki, some of which we've already looked at?	2	A	this looks like maybe a presentation of some kind, maybe these are PowerPoint slides? Yes.
2 3 4	A	You believe that those all likely go to hyperlinks to other areas of the wiki, some of which we've already looked at? Yes.	2 3 4	A	this looks like maybe a presentation of some kind, maybe these are PowerPoint slides? Yes. Okay. At the bottom of page 2 it says,
2 3 4 5		You believe that those all likely go to hyperlinks to other areas of the wiki, some of which we've already looked at? Yes. Thank you.	2 3 4 5	A	this looks like maybe a presentation of some kind, maybe these are PowerPoint slides? Yes. Okay. At the bottom of page 2 it says, "Professional tone. You are not the colleague of
2 3 4 5 6	A	You believe that those all likely go to hyperlinks to other areas of the wiki, some of which we've already looked at? Yes. Thank you. (Exhibit No. 31 marked for	2 3 4 5 6	A Q	this looks like maybe a presentation of some kind, maybe these are PowerPoint slides? Yes. Okay. At the bottom of page 2 it says, "Professional tone. You are not the colleague of the Doctor. Do not pretend to be. These are
2 3 4 5 6 7	A Q	You believe that those all likely go to hyperlinks to other areas of the wiki, some of which we've already looked at? Yes. Thank you. (Exhibit No. 31 marked for identification)	2 3 4 5 6 7	A Q	this looks like maybe a presentation of some kind, maybe these are PowerPoint slides? Yes. Okay. At the bottom of page 2 it says, "Professional tone. You are not the colleague of the Doctor. Do not pretend to be. These are highly intelligent, serious people. Avoid
2 3 4 5 6 7 8	A Q	You believe that those all likely go to hyperlinks to other areas of the wiki, some of which we've already looked at? Yes. Thank you. (Exhibit No. 31 marked for identification) You've been handed a document that says Meeting	2 3 4 5 6 7 8	A Q	this looks like maybe a presentation of some kind, maybe these are PowerPoint slides? Yes. Okay. At the bottom of page 2 it says, "Professional tone. You are not the colleague of the Doctor. Do not pretend to be. These are highly intelligent, serious people. Avoid exaggeration, advertising spin, exclamation
2 3 4 5 6 7 8 9	A Q Q	You believe that those all likely go to hyperlinks to other areas of the wiki, some of which we've already looked at? Yes. Thank you. (Exhibit No. 31 marked for identification) You've been handed a document that says Meeting Guidelines at the top. Do you see that?	2 3 4 5 6 7 8	A Q	this looks like maybe a presentation of some kind, maybe these are PowerPoint slides? Yes. Okay. At the bottom of page 2 it says, "Professional tone. You are not the colleague of the Doctor. Do not pretend to be. These are highly intelligent, serious people. Avoid exaggeration, advertising spin, exclamation points!, etc. Read the Style Guide for a really
2 3 4 5 6 7 8 9	A Q Q	You believe that those all likely go to hyperlinks to other areas of the wiki, some of which we've already looked at? Yes. Thank you. (Exhibit No. 31 marked for identification) You've been handed a document that says Meeting Guidelines at the top. Do you see that? Yes.	2 3 4 5 6 7 8 9	A Q	this looks like maybe a presentation of some kind, maybe these are PowerPoint slides? Yes. Okay. At the bottom of page 2 it says, "Professional tone. You are not the colleague of the Doctor. Do not pretend to be. These are highly intelligent, serious people. Avoid exaggeration, advertising spin, exclamation points!, etc. Read the Style Guide for a really great description of how to write for doctors."
2 3 4 5 6 7 8 9 10	A Q Q A Q	You believe that those all likely go to hyperlinks to other areas of the wiki, some of which we've already looked at? Yes. Thank you. (Exhibit No. 31 marked for identification) You've been handed a document that says Meeting Guidelines at the top. Do you see that? Yes. Does this look like it comes from Epic's wiki?	2 3 4 5 6 7 8 9 10	A Q	this looks like maybe a presentation of some kind, maybe these are PowerPoint slides? Yes. Okay. At the bottom of page 2 it says, "Professional tone. You are not the colleague of the Doctor. Do not pretend to be. These are highly intelligent, serious people. Avoid exaggeration, advertising spin, exclamation points!, etc. Read the Style Guide for a really great description of how to write for doctors." Did I read that correctly?
2 3 4 5 6 7 8 9	A Q Q A Q	You believe that those all likely go to hyperlinks to other areas of the wiki, some of which we've already looked at? Yes. Thank you. (Exhibit No. 31 marked for identification) You've been handed a document that says Meeting Guidelines at the top. Do you see that? Yes. Does this look like it comes from Epic's wiki? Yes.	2 3 4 5 6 7 8 9 10	A Q	this looks like maybe a presentation of some kind, maybe these are PowerPoint slides? Yes. Okay. At the bottom of page 2 it says, "Professional tone. You are not the colleague of the Doctor. Do not pretend to be. These are highly intelligent, serious people. Avoid exaggeration, advertising spin, exclamation points!, etc. Read the Style Guide for a really great description of how to write for doctors." Did I read that correctly? Yes.
2 3 4 5 6 7 8 9 10 11 12	A Q Q A Q A Q	You believe that those all likely go to hyperlinks to other areas of the wiki, some of which we've already looked at? Yes. Thank you. (Exhibit No. 31 marked for identification) You've been handed a document that says Meeting Guidelines at the top. Do you see that? Yes. Does this look like it comes from Epic's wiki? Yes. Have you seen this one before?	2 3 4 5 6 7 8 9 10 11 12	A Q A Q	this looks like maybe a presentation of some kind, maybe these are PowerPoint slides? Yes. Okay. At the bottom of page 2 it says, "Professional tone. You are not the colleague of the Doctor. Do not pretend to be. These are highly intelligent, serious people. Avoid exaggeration, advertising spin, exclamation points!, etc. Read the Style Guide for a really great description of how to write for doctors." Did I read that correctly?
2 3 4 5 6 7 8 9 10 11 12	A Q Q A Q A Q	You believe that those all likely go to hyperlinks to other areas of the wiki, some of which we've already looked at? Yes. Thank you. (Exhibit No. 31 marked for identification) You've been handed a document that says Meeting Guidelines at the top. Do you see that? Yes. Does this look like it comes from Epic's wiki? Yes. Have you seen this one before? No.	2 3 4 5 6 7 8 9 10 11 12 13 14	A Q A Q	this looks like maybe a presentation of some kind, maybe these are PowerPoint slides? Yes. Okay. At the bottom of page 2 it says, "Professional tone. You are not the colleague of the Doctor. Do not pretend to be. These are highly intelligent, serious people. Avoid exaggeration, advertising spin, exclamation points!, etc. Read the Style Guide for a really great description of how to write for doctors." Did I read that correctly? Yes. Have you ever sat in or seen this presentation
2 3 4 5 6 7 8 9 10 11 12 13 14	A Q Q A Q A Q A	You believe that those all likely go to hyperlinks to other areas of the wiki, some of which we've already looked at? Yes. Thank you. (Exhibit No. 31 marked for identification) You've been handed a document that says Meeting Guidelines at the top. Do you see that? Yes. Does this look like it comes from Epic's wiki? Yes. Have you seen this one before? No.	2 3 4 5 6 7 8 9 10 11 12 13 14 15	A Q A Q A	this looks like maybe a presentation of some kind, maybe these are PowerPoint slides? Yes. Okay. At the bottom of page 2 it says, "Professional tone. You are not the colleague of the Doctor. Do not pretend to be. These are highly intelligent, serious people. Avoid exaggeration, advertising spin, exclamation points!, etc. Read the Style Guide for a really great description of how to write for doctors." Did I read that correctly? Yes. Have you ever sat in or seen this presentation given before?
2 3 4 5 6 7 8 9 10 11 12 13 14 15	A Q Q A Q A Q A	You believe that those all likely go to hyperlinks to other areas of the wiki, some of which we've already looked at? Yes. Thank you. (Exhibit No. 31 marked for identification) You've been handed a document that says Meeting Guidelines at the top. Do you see that? Yes. Does this look like it comes from Epic's wiki? Yes. Have you seen this one before? No. Okay. Why don't you take a moment to read it. I just want to ask you what the general purpose of this document appears to be.	2 3 4 5 6 7 8 9 10 11 12 13 14 15	A Q A Q	this looks like maybe a presentation of some kind, maybe these are PowerPoint slides? Yes. Okay. At the bottom of page 2 it says, "Professional tone. You are not the colleague of the Doctor. Do not pretend to be. These are highly intelligent, serious people. Avoid exaggeration, advertising spin, exclamation points!, etc. Read the Style Guide for a really great description of how to write for doctors." Did I read that correctly? Yes. Have you ever sat in or seen this presentation given before? No.
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	A Q A Q A Q A Q	You believe that those all likely go to hyperlinks to other areas of the wiki, some of which we've already looked at? Yes. Thank you. (Exhibit No. 31 marked for identification) You've been handed a document that says Meeting Guidelines at the top. Do you see that? Yes. Does this look like it comes from Epic's wiki? Yes. Have you seen this one before? No. Okay. Why don't you take a moment to read it. I just want to ask you what the general purpose of this document appears to be. Have you had a chance to review it?	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	A Q A Q	this looks like maybe a presentation of some kind, maybe these are PowerPoint slides? Yes. Okay. At the bottom of page 2 it says, "Professional tone. You are not the colleague of the Doctor. Do not pretend to be. These are highly intelligent, serious people. Avoid exaggeration, advertising spin, exclamation points!, etc. Read the Style Guide for a really great description of how to write for doctors." Did I read that correctly? Yes. Have you ever sat in or seen this presentation given before? No. Thanks. (Exhibit No. 33 marked for identification)
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	A Q Q A Q A Q A Q	You believe that those all likely go to hyperlinks to other areas of the wiki, some of which we've already looked at? Yes. Thank you. (Exhibit No. 31 marked for identification) You've been handed a document that says Meeting Guidelines at the top. Do you see that? Yes. Does this look like it comes from Epic's wiki? Yes. Have you seen this one before? No. Okay. Why don't you take a moment to read it. I just want to ask you what the general purpose of this document appears to be. Have you had a chance to review it? Yes.	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	A Q A Q	this looks like maybe a presentation of some kind, maybe these are PowerPoint slides? Yes. Okay. At the bottom of page 2 it says, "Professional tone. You are not the colleague of the Doctor. Do not pretend to be. These are highly intelligent, serious people. Avoid exaggeration, advertising spin, exclamation points!, etc. Read the Style Guide for a really great description of how to write for doctors." Did I read that correctly? Yes. Have you ever sat in or seen this presentation given before? No. Thanks. (Exhibit No. 33 marked for identification) You've been handed number 33. Have you seen that
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	A Q Q A Q A Q A Q	You believe that those all likely go to hyperlinks to other areas of the wiki, some of which we've already looked at? Yes. Thank you. (Exhibit No. 31 marked for identification) You've been handed a document that says Meeting Guidelines at the top. Do you see that? Yes. Does this look like it comes from Epic's wiki? Yes. Have you seen this one before? No. Okay. Why don't you take a moment to read it. I just want to ask you what the general purpose of this document appears to be. Have you had a chance to review it? Yes. Can you tell me what you believe the purpose of	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	A Q A Q Q	this looks like maybe a presentation of some kind, maybe these are PowerPoint slides? Yes. Okay. At the bottom of page 2 it says, "Professional tone. You are not the colleague of the Doctor. Do not pretend to be. These are highly intelligent, serious people. Avoid exaggeration, advertising spin, exclamation points!, etc. Read the Style Guide for a really great description of how to write for doctors." Did I read that correctly? Yes. Have you ever sat in or seen this presentation given before? No. Thanks. (Exhibit No. 33 marked for identification) You've been handed number 33. Have you seen that document before?
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	A Q Q A Q A Q A Q	You believe that those all likely go to hyperlinks to other areas of the wiki, some of which we've already looked at? Yes. Thank you. (Exhibit No. 31 marked for identification) You've been handed a document that says Meeting Guidelines at the top. Do you see that? Yes. Does this look like it comes from Epic's wiki? Yes. Have you seen this one before? No. Okay. Why don't you take a moment to read it. I just want to ask you what the general purpose of this document appears to be. Have you had a chance to review it? Yes. Can you tell me what you believe the purpose of this wiki is?	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	A Q A Q Q A	this looks like maybe a presentation of some kind, maybe these are PowerPoint slides? Yes. Okay. At the bottom of page 2 it says, "Professional tone. You are not the colleague of the Doctor. Do not pretend to be. These are highly intelligent, serious people. Avoid exaggeration, advertising spin, exclamation points!, etc. Read the Style Guide for a really great description of how to write for doctors." Did I read that correctly? Yes. Have you ever sat in or seen this presentation given before? No. Thanks. (Exhibit No. 33 marked for identification) You've been handed number 33. Have you seen that document before? No.
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	A Q Q A Q A Q A Q	You believe that those all likely go to hyperlinks to other areas of the wiki, some of which we've already looked at? Yes. Thank you. (Exhibit No. 31 marked for identification) You've been handed a document that says Meeting Guidelines at the top. Do you see that? Yes. Does this look like it comes from Epic's wiki? Yes. Have you seen this one before? No. Okay. Why don't you take a moment to read it. I just want to ask you what the general purpose of this document appears to be. Have you had a chance to review it? Yes. Can you tell me what you believe the purpose of this wiki is? General guidelines to help have effective	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	A Q A Q Q A Q	this looks like maybe a presentation of some kind, maybe these are PowerPoint slides? Yes. Okay. At the bottom of page 2 it says, "Professional tone. You are not the colleague of the Doctor. Do not pretend to be. These are highly intelligent, serious people. Avoid exaggeration, advertising spin, exclamation points!, etc. Read the Style Guide for a really great description of how to write for doctors." Did I read that correctly? Yes. Have you ever sat in or seen this presentation given before? No. Thanks. (Exhibit No. 33 marked for identification) You've been handed number 33. Have you seen that document before? No. Can you tell me what it's entitled?
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	A Q Q A Q A Q A Q A Q A Q	You believe that those all likely go to hyperlinks to other areas of the wiki, some of which we've already looked at? Yes. Thank you. (Exhibit No. 31 marked for identification) You've been handed a document that says Meeting Guidelines at the top. Do you see that? Yes. Does this look like it comes from Epic's wiki? Yes. Have you seen this one before? No. Okay. Why don't you take a moment to read it. I just want to ask you what the general purpose of this document appears to be. Have you had a chance to review it? Yes. Can you tell me what you believe the purpose of this wiki is? General guidelines to help have effective meetings.	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	A Q A Q A Q A	this looks like maybe a presentation of some kind, maybe these are PowerPoint slides? Yes. Okay. At the bottom of page 2 it says, "Professional tone. You are not the colleague of the Doctor. Do not pretend to be. These are highly intelligent, serious people. Avoid exaggeration, advertising spin, exclamation points!, etc. Read the Style Guide for a really great description of how to write for doctors." Did I read that correctly? Yes. Have you ever sat in or seen this presentation given before? No. Thanks. (Exhibit No. 33 marked for identification) You've been handed number 33. Have you seen that document before? No. Can you tell me what it's entitled? I don't believe the document itself has a title.
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	A Q Q A Q A Q A Q A Q A Q	You believe that those all likely go to hyperlinks to other areas of the wiki, some of which we've already looked at? Yes. Thank you. (Exhibit No. 31 marked for identification) You've been handed a document that says Meeting Guidelines at the top. Do you see that? Yes. Does this look like it comes from Epic's wiki? Yes. Have you seen this one before? No. Okay. Why don't you take a moment to read it. I just want to ask you what the general purpose of this document appears to be. Have you had a chance to review it? Yes. Can you tell me what you believe the purpose of this wiki is? General guidelines to help have effective meetings.	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	A Q A Q Q A Q A	this looks like maybe a presentation of some kind, maybe these are PowerPoint slides? Yes. Okay. At the bottom of page 2 it says, "Professional tone. You are not the colleague of the Doctor. Do not pretend to be. These are highly intelligent, serious people. Avoid exaggeration, advertising spin, exclamation points!, etc. Read the Style Guide for a really great description of how to write for doctors." Did I read that correctly? Yes. Have you ever sat in or seen this presentation given before? No. Thanks. (Exhibit No. 33 marked for identification) You've been handed number 33. Have you seen that document before? No. Can you tell me what it's entitled?

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		Page 89			Page 91
1	O	Okay. What's your best guess as to what the	1	Α	Yes.
2	~	presentation was called?			What does IS stand for in that last sentence?
	Α	How Do I Know What to Work On?		_	Implementation services.
		Okay. There is a picture of a woman on the first		Q	-
5	~	page. Do you see that?		_	Technical services.
	Δ	Yes.	6		Thanks. We're done with that one.
		Do you know who that is?	7	~	Is editing part of the deliverable production
	_	No.	8		process at Epic?
9		Take as much time as you need to look at the	9	Α	It can be.
10	~	document, but are you able to discern what the	_		Are technical writers told that their documents
11		purpose of that presentation was?	11	_	will be edited or reviewed?
	Α	Yes.		Α	
		Okay. What do you think the purpose of that		Q	•
14	~	presentation was?		Ā	
	A	To help provide some guidelines and areas to look	15	• •	MR. KNUTSON: Okay. We must have
16		for information in our internal software that we	16		done this one already. Sorry, Noah, just
17		use to manage the development process that some	17		give me one second, and then I'll hand this
18		technical writers will use for some portions of	18		off to you.
19		what they work on to kind of help discover various	19		(Exhibit No. 35 marked for
20		sources of information that may be pertinent to	20		identification)
21		writing the documentation.		Q	
	Q	Thanks.	22	_	I'm just going to be talking about a section at
23	•	(Exhibit No. 34 marked for	23		the bottom of the first page of that document.
24		identification)	24		If you go to the bottom of that first page,
25	Q	You've just been handed number 34 which appears to	25		there is a section that talks about editorial
	•	J J			
		Page 90			Page 92
1			1		
1 2		Page 90 be entitled Writer Boot Camp. Is that a thing at Epic, Writer Boot Camp?	1 2		Page 92 review that says something like be ready for lots of editorial review, it will get pretty tore up.
2	A	be entitled Writer Boot Camp. Is that a thing at			review that says something like be ready for lots
2		be entitled Writer Boot Camp. Is that a thing at Epic, Writer Boot Camp?	2		review that says something like be ready for lots of editorial review, it will get pretty tore up.
2 3 4	Q	be entitled Writer Boot Camp. Is that a thing at Epic, Writer Boot Camp? Yes.	2	A	review that says something like be ready for lots of editorial review, it will get pretty tore up. Do you see that? Yes.
2 3 4 5	Q A	be entitled Writer Boot Camp. Is that a thing at Epic, Writer Boot Camp? Yes. Is that part of training?	2 3 4	A Q	review that says something like be ready for lots of editorial review, it will get pretty tore up. Do you see that? Yes.
2 3 4 5	Q A	be entitled Writer Boot Camp. Is that a thing at Epic, Writer Boot Camp? Yes. Is that part of training? Yes.	2 3 4 5	A Q	review that says something like be ready for lots of editorial review, it will get pretty tore up. Do you see that? Yes. Okay. Do you know what "it" refers to in that
2 3 4 5 6	Q A	be entitled Writer Boot Camp. Is that a thing at Epic, Writer Boot Camp? Yes. Is that part of training? Yes. Okay. It appears to me, and you correct me if I'm	2 3 4 5 6	A Q	review that says something like be ready for lots of editorial review, it will get pretty tore up. Do you see that? Yes. Okay. Do you know what "it" refers to in that sentence? It's not Rosebud probably, but would it
2 3 4 5 6 7	Q A	be entitled Writer Boot Camp. Is that a thing at Epic, Writer Boot Camp? Yes. Is that part of training? Yes. Okay. It appears to me, and you correct me if I'm wrong, that this is an exercise given to attendees	2 3 4 5 6 7	A Q A	review that says something like be ready for lots of editorial review, it will get pretty tore up. Do you see that? Yes. Okay. Do you know what "it" refers to in that sentence? It's not Rosebud probably, but would it be deliverable? Yes. It appears to refer to written content.
2 3 4 5 6 7 8	Q A	be entitled Writer Boot Camp. Is that a thing at Epic, Writer Boot Camp? Yes. Is that part of training? Yes. Okay. It appears to me, and you correct me if I'm wrong, that this is an exercise given to attendees of Writer Boot Camp. After you've had a chance to	2 3 4 5 6 7 8	A Q A	review that says something like be ready for lots of editorial review, it will get pretty tore up. Do you see that? Yes. Okay. Do you know what "it" refers to in that sentence? It's not Rosebud probably, but would it be deliverable? Yes. It appears to refer to written content.
2 3 4 5 6 7 8 9	Q A Q	be entitled Writer Boot Camp. Is that a thing at Epic, Writer Boot Camp? Yes. Is that part of training? Yes. Okay. It appears to me, and you correct me if I'm wrong, that this is an exercise given to attendees of Writer Boot Camp. After you've had a chance to look at it, tell me if it looks like that to you	2 3 4 5 6 7 8	A Q A Q	review that says something like be ready for lots of editorial review, it will get pretty tore up. Do you see that? Yes. Okay. Do you know what "it" refers to in that sentence? It's not Rosebud probably, but would it be deliverable? Yes. It appears to refer to written content. Thank you. Are technical writers given any
2 3 4 5 6 7 8 9 10	Q A Q	be entitled Writer Boot Camp. Is that a thing at Epic, Writer Boot Camp? Yes. Is that part of training? Yes. Okay. It appears to me, and you correct me if I'm wrong, that this is an exercise given to attendees of Writer Boot Camp. After you've had a chance to look at it, tell me if it looks like that to you as well. Yes. Okay. At the bottom of the document there is a	2 3 4 5 6 7 8 9 10	A Q A Q	review that says something like be ready for lots of editorial review, it will get pretty tore up. Do you see that? Yes. Okay. Do you know what "it" refers to in that sentence? It's not Rosebud probably, but would it be deliverable? Yes. It appears to refer to written content. Thank you. Are technical writers given any guidance on how to find a reviewer for the deliverables they produce? It depends.
2 3 4 5 6 7 8 9 10	Q A Q	be entitled Writer Boot Camp. Is that a thing at Epic, Writer Boot Camp? Yes. Is that part of training? Yes. Okay. It appears to me, and you correct me if I'm wrong, that this is an exercise given to attendees of Writer Boot Camp. After you've had a chance to look at it, tell me if it looks like that to you as well. Yes. Okay. At the bottom of the document there is a paragraph that says, "Write him a short email (in	2 3 4 5 6 7 8 9 10	A Q A Q	review that says something like be ready for lots of editorial review, it will get pretty tore up. Do you see that? Yes. Okay. Do you know what "it" refers to in that sentence? It's not Rosebud probably, but would it be deliverable? Yes. It appears to refer to written content. Thank you. Are technical writers given any guidance on how to find a reviewer for the deliverables they produce? It depends. Do the writers who work under you know how to get
2 3 4 5 6 7 8 9 10 11	Q A Q	be entitled Writer Boot Camp. Is that a thing at Epic, Writer Boot Camp? Yes. Is that part of training? Yes. Okay. It appears to me, and you correct me if I'm wrong, that this is an exercise given to attendees of Writer Boot Camp. After you've had a chance to look at it, tell me if it looks like that to you as well. Yes. Okay. At the bottom of the document there is a paragraph that says, "Write him a short email (in your own words) that explains how MyChart is	2 3 4 5 6 7 8 9 10 11 12	A Q A Q	review that says something like be ready for lots of editorial review, it will get pretty tore up. Do you see that? Yes. Okay. Do you know what "it" refers to in that sentence? It's not Rosebud probably, but would it be deliverable? Yes. It appears to refer to written content. Thank you. Are technical writers given any guidance on how to find a reviewer for the deliverables they produce? It depends. Do the writers who work under you know how to get one of their deliverables reviewed by someone
2 3 4 5 6 7 8 9 10 11 12	Q A Q	be entitled Writer Boot Camp. Is that a thing at Epic, Writer Boot Camp? Yes. Is that part of training? Yes. Okay. It appears to me, and you correct me if I'm wrong, that this is an exercise given to attendees of Writer Boot Camp. After you've had a chance to look at it, tell me if it looks like that to you as well. Yes. Okay. At the bottom of the document there is a paragraph that says, "Write him a short email (in your own words) that explains how MyChart is useful to physicians, and at the end, tell him	2 3 4 5 6 7 8 9 10 11 12 13 14 15	A Q A Q	review that says something like be ready for lots of editorial review, it will get pretty tore up. Do you see that? Yes. Okay. Do you know what "it" refers to in that sentence? It's not Rosebud probably, but would it be deliverable? Yes. It appears to refer to written content. Thank you. Are technical writers given any guidance on how to find a reviewer for the deliverables they produce? It depends. Do the writers who work under you know how to get one of their deliverables reviewed by someone else?
2 3 4 5 6 7 8 9 10 11 12 13 14	Q A Q	be entitled Writer Boot Camp. Is that a thing at Epic, Writer Boot Camp? Yes. Is that part of training? Yes. Okay. It appears to me, and you correct me if I'm wrong, that this is an exercise given to attendees of Writer Boot Camp. After you've had a chance to look at it, tell me if it looks like that to you as well. Yes. Okay. At the bottom of the document there is a paragraph that says, "Write him a short email (in your own words) that explains how MyChart is useful to physicians, and at the end, tell him about a few informational documents Epic has	2 3 4 5 6 7 8 9 10 11 12 13 14 15	A Q A Q A Q	review that says something like be ready for lots of editorial review, it will get pretty tore up. Do you see that? Yes. Okay. Do you know what "it" refers to in that sentence? It's not Rosebud probably, but would it be deliverable? Yes. It appears to refer to written content. Thank you. Are technical writers given any guidance on how to find a reviewer for the deliverables they produce? It depends. Do the writers who work under you know how to get one of their deliverables reviewed by someone else? That doesn't apply.
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24	Q A Q	be entitled Writer Boot Camp. Is that a thing at Epic, Writer Boot Camp? Yes. Is that part of training? Yes. Okay. It appears to me, and you correct me if I'm wrong, that this is an exercise given to attendees of Writer Boot Camp. After you've had a chance to look at it, tell me if it looks like that to you as well. Yes. Okay. At the bottom of the document there is a paragraph that says, "Write him a short email (in your own words) that explains how MyChart is useful to physicians, and at the end, tell him about a few informational documents Epic has available. To find the documents, you'll need to do a little research. Look in," and then there is a long file path, "to find customer-ready documents. Note that all of the documents in this folder are useful for physicians." It then goes on to say, "Note: If this happens to you in real life, before you send the email, talk to IS or TS on the physician's	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24	A Q A Q A Q A Q	review that says something like be ready for lots of editorial review, it will get pretty tore up. Do you see that? Yes. Okay. Do you know what "it" refers to in that sentence? It's not Rosebud probably, but would it be deliverable? Yes. It appears to refer to written content. Thank you. Are technical writers given any guidance on how to find a reviewer for the deliverables they produce? It depends. Do the writers who work under you know how to get one of their deliverables reviewed by someone else? That doesn't apply. Okay. (Exhibit No. 36 marked for identification) You've just been handed number 36. Have you seen this part of Epic's wiki before? No. It appears to be entitled Review, and the first section says, "After a Program document is
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	Q A Q	be entitled Writer Boot Camp. Is that a thing at Epic, Writer Boot Camp? Yes. Is that part of training? Yes. Okay. It appears to me, and you correct me if I'm wrong, that this is an exercise given to attendees of Writer Boot Camp. After you've had a chance to look at it, tell me if it looks like that to you as well. Yes. Okay. At the bottom of the document there is a paragraph that says, "Write him a short email (in your own words) that explains how MyChart is useful to physicians, and at the end, tell him about a few informational documents Epic has available. To find the documents, you'll need to do a little research. Look in," and then there is a long file path, "to find customer-ready documents. Note that all of the documents in this folder are useful for physicians." It then goes on to say, "Note: If this happens to you in real life, before you send the	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	A Q A Q A Q A Q	review that says something like be ready for lots of editorial review, it will get pretty tore up. Do you see that? Yes. Okay. Do you know what "it" refers to in that sentence? It's not Rosebud probably, but would it be deliverable? Yes. It appears to refer to written content. Thank you. Are technical writers given any guidance on how to find a reviewer for the deliverables they produce? It depends. Do the writers who work under you know how to get one of their deliverables reviewed by someone else? That doesn't apply. Okay. (Exhibit No. 36 marked for identification) You've just been handed number 36. Have you seen this part of Epic's wiki before? No. It appears to be entitled Review, and the first

		systems Corporation			February 24, 2016
		Page 93			Page 95
-		(after salf raviave) " Do you see that contained?		٨	I wouldn't went to encoulete about the intent. I
1		(after self-review!)." Do you see that sentence? Yes.	2	A	I wouldn't want to speculate about the intent. I don't It is not intended to be comprehensive
		The word program is capitalized. Is a Program			
	_	document a certain kind of document at Epic or is	3 4		necessarily. Okay That's fine Thanks Is there a tach comm
4		-	-	Ų	Okay. That's fine. Thanks. Is there a tech comm
5		program being used as a term of art in that sentence?	5	Α	editing team at Epic? Yes.
6	٨	It refers to a certain deliverable.	6		
				Ų	Does the editing team focus their time on making
8		Numeral 1 then says SME and peer review. What does SME stand for?	8		sure that the content Epic sends out as a tech
9			9		comm team to the Epic community is consistent,
		Subject matter expert.	10	٨	clear, and as helpful and useful as possible?
		The first bullet point under that numeral then			Yes.
12		says, "Primary application TS for Epic community			Did you ever work with Dayna Long?
13	٨	member." Do you see that?			No.
	_	Yes.		_	Do you know her personally?
15	Q				No.
		Yes.		Ų	Do you know any technical communications employees
17	Ų	Thank you. Numeral 2 says HPDR and CLAW review.	17	٨	at Epic who make more than \$100,000 a year?
18		Can you tell me what those two acronyms stand for,			I don't know. Salary information isn't shared.
19		please?		Ų	What's the process for a technical writer at Epic
	А	High-profile document review. I don't know what	20	٨	to get a raise?
21	0	CLAW stands for in this context.		A	1
	Q	· · · · · · · · · · · · · · · · · · ·	22		ranking process. The rank of the team member is,
23	٨	abbreviations commonly used at Epic? I don't know.	23		as I understand it, a significant factor in
	Q		24 25		determining a raise. The rank itself is a representation of the performance of the team
25	Ų	That's it for that one.	25		representation of the performance of the team
		Page 94			Page 96
		(Exhibit No. 27 marked for			member.
1		(Exhibit No. 37 marked for identification)	1	\circ	
2	0		2		
3	Q	2	-	A	
4	٨	Do you see that?		Q	7
		Yes.			It's not numeric.
	_	What does S&S stand for?			I see.
		Setup and support.		А	Your statement of within implied an ordinal. It's
	Ų	Is a Setup & Support Guide a deliverable that	8	\circ	not numeric. It's a letter grade.
9	٨	technical writers at Epic work on? Yes.	9	Ų	Okay. I see. Is there a document you're aware of called the Common Technical Writer TLP Sheet?
	A		10	٨	Not that I'm aware of.
11	Ų	Excuse me. There is a heading that says Who Reviews the S&S Guide. Do you see that?			I'm saying document. I'm sorry to interrupt. It
12	٨	· · · · · · · · · · · · · · · · · · ·	12	Ų	
		Yes. It then says, "At minimum: One developer, one	13		may also be part of the wiki. I'm using document generically here.
14	Ų	•	14	٨	
15		QAer, one TS person, one pod representative, one writer "Did I read that list correctly?		A	
16	٨	writer." Did I read that list correctly? Yes.		Ų	Do you personally keep a list of the TLP codes you typically use in your work?
			17	٨	typically use in your work? Yes.
18		What's a pod representative?			
	A	I believe that refers to what would commonly be			How do you maintain that list?
20	\circ	called a work group, a member of that work group.		A	In our software. To enter it, it's a quick
21		Okay. Part of that section that says at minimum	21	\circ	button, basically.
		and then has a list, can you think of other	22	Q	Is that in DeLorean?

24

25

potential reviewers of an S&S Guide that are not

listed here or do you think the minimum refers to

the number of each category of reviewer?

24

25

23 A Yes.

MR. KNUTSON: Okay. Real quickly,

I bet I can get done in, like, 10, 12

P	~,	, 500 P01 W1011	,		
		Page 97			Page 99
1		minutes. Would you prefer a break or should	1		40 hours a week?
2		we just power through and get through?	2	Α	By whom?
3		MR. FINKEL: Power through?	3	Q	By anyone involved in their training or
4		THE WITNESS: We can go, yeah.	4		recruitment.
5		MR. KNUTSON: We'll get you out of	5	A	It's possible that they are told that.
6		here. All right. Can I have Oh, this is	6		Have you ever told any technical writer to expect
7		from yesterday? All right. I'm looking for	7		to work more than 40 hours a week?
8		21, Noah.	8	A	I don't remember.
9	Q	I'm going to hand you what's been previously	9	Q	Have you ever been made aware of any technical
10		marked as Exhibit 21. I'm going to represent to	10		writer at Epic working more than 40 hours a week?
11		you that that's an assessment document that	11	A	Yes.
12		relates to QA employees from Epic's wiki, so I	12	Q	Has it happened more than once?
13		don't expect that you've seen it before. What I	13	A	Has Have I been made aware of it more than
14		want to know is if you're aware of a document	14		once?
15		similar to that one that relates to assessment of	15	Q	Uh-huh. Yes.
16		technical writers.	16	A	Yes.
17		MS. SNAPP: I don't think that's	17	Q	Okay. I want you to choose your own adjective
18		the right document.	18		here. But would you say technical writers work
19		MR. KNUTSON: Oh, did I give him	19		more than 40 hours a week rarely, routinely,
20		the wrong document? Which one should he	20		often, never, always?
21		have?	21	A	Sometimes.
22		(Discussion held off record)	22	Q	Okay. Does it happen more often during certain
23	Q	Never mind. You have the wrong one in front of	23		periods of the month or year?
24		you.	24	A	It depends which type of technical writer we're
25	A	Okay.	25		talking about.
	_	Page 98			Page 100
1	O	So don't bother trying. Thanks. When do you	1	O	Have you ever reviewed a document associated with
2	_	typically start your workday?	2	•	a technical writer's exit interview?

- 3 A Around 8:15 to 8:30.
- 4 Q A.m.?
- 5 A A.m.
- 6 Q Okay. When do you typically go home?
- 7 A Typically is difficult. It tends to vary.
- 8 Q Okay. Do you know what your average hours per
- week generally are?
- 10 A I don't know exactly.
- 11 Q Okay. Does the DeLorean program track your weekly
- 12 hours?
- 13 A Yes.
- 14 Q Okay. Do you have any idea what the number of
- hours are for any week you've worked so far in 15
- 2016? 16
- 17 A Yes.
- **18** O What were they?
- 19 A They were around 45 would be --
- 20 Q And if we wanted to take a look at your hours
- worked, all we would need to do would be to run a 21
- report from that program; right? 22
- 23 A Yes.
- 24 Q Okay. When technical writers start at Epic, are they told to expect to be working more than 25

- з A Yes.
- 4 Q And on the document you're thinking of, does it
- include TLG averages for the hours that that
- technical writer had worked?
- 7 A Yes.
- 8 Q Do you know how that TLG average number is
- calculated?
- 10 A No.
- 11 Q Do you know who is responsible for its
- calculation? 12
- 13 A No.
- 14 Q If you had to find out, who would you ask?
- **15** A I don't know.
- Q Just remind me, you've been at Epic 11 years in 16
- tech comm; is that right? 17
- 18 A Yes.
- **19** Q Has anybody ever come to you and asked whether you think that the technical writers at Epic should be 20
- paid overtime? 21
- 22 A No.
- 23 Q Has anybody ever come to you and asked if you
- think some of the technical writers at Epic should 24
- 25 be paid overtime?

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Page 101 1 A No. 2 Q Have you ever participated in any process at Epic to try and determine whether the technical writers should be paid overtime? 5 A No. MR. KNUTSON: Thanks. Those are 6 7 all the questions I have for you today. Your lawyer may have some. 8 MR. FINKEL: I have no questions, 9 and we'll reserve signature. 10 MR. KNUTSON: Then you're all done. 11 MS. HANSEN: We are off the record, 12 end of deposition, DVD 2 of 2. The time is 13 12:11. 14 15 (Adjourning at 12:12 p.m.) 16 17 18 19 20 21 22 23 24 25

relative or employee of any attorney or counsel employed by the parties hereto or financially 3 interested in the action. 4 In witness whereof I have hereunto set my 5 hand and affixed my notarial seal this 2nd day of 6 March 2016. 7

Page 103

Notary Public, State of Wisconsin Registered Professional Reporter Certified Realtime Reporter My commission expires August 7, 2016

Page 102

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STATE OF WISCONSIN
                         ss.
 2
    COUNTY OF DANE
 3
      I, PEGGY S. CHRISTENSEN, a Registered Professional
 4 Reporter and Notary Public duly commissioned and
 5
    qualified in and for the State of Wisconsin, do
 6
   hereby certify that pursuant to notice, there came
    before me on the 24th day of February 2016, at
    9:03 in the forenoon, at the offices of Habush,
 9
    Habush & Rottier, S.C., Attorneys at Law, 150 East
10
    Gilman Street, Suite 2000, in the City of Madison,
    County of Dane, and State of Wisconsin, the following
12
   named person, to wit: ANDREW T. DOLAN, who was by me
13
    duly sworn to testify to the truth and nothing but
14
    the truth of his knowledge touching and concerning
15
    the matters in controversy in this cause; that
16 ANDREW T. DOLAN was thereupon carefully examined upon
17
   his oath and his examination reduced to typewriting
    with computer-aided transcription; that the
18
19
    deposition is a true record of the testimony given by
20
    the witness; and that reading and signing was not
21
    waived.
22
              I further certify that I am neither
   attorney or counsel for, nor related to or employed
24
    by any of the parties to the action in which this
    deposition is taken and further that I am not a
```

	11:12;14:19	8:11,15	90:7	begins (1)
\$	agree (9)	applicant (1)	Attorney (1)	39:15
Ψ	52:6;56:6;71:3,12;	26:1	5:6	behalf (1)
\$100,000 (1)	73:8;81:6,19;82:21;	applicants' (1)	Attorneys (4)	5:4
95:17	87:25	25:20	5:3;6:1,7;15:13	Below (8)
75.17	Agreement (1)	application (2)	audience (3)	43:24;53:13;80:13;
\mathbf{A}	81:18	29:12;93:12	46:16;57:6;87:5	81:9,17;85:7,13,13
	ahead (2)	applications (2)	authored (1)	benefit (1)
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93:23	akin (1)	apply (3)	authors (1)	best (14)
ability (1)	9:16	71:15;72:1;92:16	48:10	17:6,8;19:11;21:13;
69:2	alert (1)	appreciate (3)	available (4)	24:18;25:25;32:16,18;
able (9)	48:16	6:23;26:13;29:17	77:2;82:1;84:16;	56:16;57:5;77:16,18;
13:9;32:13;36:15;	allowed (1)	approval (2)	90:17	85:5;89:1
48:4;70:24;74:19,25;	57:17	56:22;57:19	average (2)	BestPractice (1)
84:6;89:10	alternative (1)	approved (3)	98:8;100:8	49:3
above (3)	34:11	39:14;72:11,22	averages (1)	bet (3)
11:1;23:15,16	although (1)	approximately (4)	100:5	50:14;52:25;96:25
Access (5)	20:14	5:17;11:12;58:25; 62:22	avoid (9)	better (4)
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62:1	99:20 American (1)	Apps (1) 32:22	85:23;88:7	beyond (3)
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26:23;27:2;28:21;	amongst (1)	25:16;31:19;32:9;	85:22	biannual (1)
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